

CORPORATE PRESENTATION

PT PERINTIS TRINITI PROPERTI TBK. (TRIN)

Q1 2022

SHAREHOLDER INFORMATION

Share Information

Listing Date : 15 January 2020 Nominal : Rp 100 / share IPO Price : Rp 200 / share

IPO Share : 648.83 M

Shareholders Composition

- PT Kunci Daud Indonesia 1,804,000,000 shares, 41.01%
- PT Intan Investama International 1,476,000,000 shares, 33.55%
- PT Panca Muara Jaya
 264,859,000 shares, 6.02%
- Public
 853,894,905 shares, 19.42%

Total: 4,398,753,905 shares



CORPORATE ACTION

The Company plans to conduct a Public Offering I by issuing a maximum of **147,795,558** (one hundred forty-seven million seven hundred ninety-five thousand five hundred and fifty-eight) new shares with a nominal value of **Rp100**,- (one hundred Rupiah) per share accompanied by the issuance of Series II Warrants with a maximum of 147,795,558 (one hundred and forty seven million seven hundred ninety five thousand five hundred and fifty eight) Warrants.

Each holder of **30 (thirty) Old Shares** has **1 (one) Preemptive Rights**, where each 1 (one) Preemptive Rights gives the holder the right to purchase 1 (one) New Share which is offered at an **Exercise Price of Rp.900**, (nine hundred Rupiah) per share. which must be paid in full at the time of submitting an order for the exercise of Rights.

Every 1 (one) ordinary share in the name of the shareholder whose name is recorded in the register of shareholders of the Company in the context of PMHMETD I whether it is the result of the exercise of the Preemptive Rights, obtains 1 (one) Series II Warrant which is granted free of charge which can be exercised by Implementation Price is Rp. 1,100, - (one thousand one hundred Rupiah)

CORPORATE ACTION

All proceeds from PMHMETD I, after deducting emission costs, will be used for:

- 1. A total of Rp43,103,000,700,- will be used for the acquisition of assets in the form of land in Labuan Bajo covering an area of 193,400m2 owned by PT Manggarai Anugerah Semesta ("MAS"), the payment of which will be made in forms other than cash, namely through the exercise/deposit of a portion of the Preemptive Rights. PT Kunci Daud Indonesia ("KDI") as the Major Shareholder which was transferred to MAS totaling 47,892,223 New Shares;
- 2. A total of Rp43,538,999,400,- will be used for the acquisition of assets in the form of land in Lampung covering an area of 93,018m2 which is owned by Muhammad Kemal Dinata, Nadya Raisya Setia Murti, Drs. Mawardi, Paryan, and Jumino whose payment will be made in forms other than money, with a total of 48,376,666 Rights transfers;
- 3. Rp28,611,433,673, will be used for payment of long-term debt to affiliated parties
- 4. The remainder will be used for the Company's working capital, namely reimbursement of operational and commitment costs for Projects and Land in Lampung and Labuan Bajo, technical services for business consulting and management costs, and procurement in the form of land backfill.

TABLE OF CONTENTS

COMPANY OVERVIEW	6
PROJECT OVERVIEW	13
FINANCIAL PERFORMANCE	25
FINANCIAL PROJECTION	28
FUTURE DEVELOPMENTS	30
CORPORATE STRATEGIES	53





COMPANY OVERVIEW

COMPANY PROFILE

Initiated in 2009, PT Perintis Triniti Properti Tbk (IDX: TRIN), known as TRINITI LAND commenced its journey with its first 5-hectare land development project, Ubud Village. Developments of iconic project began since 2014 until now, introducing thoughtful lands namely Brooklyn, Springwood Residence, Yukata Suites, The Smith, Collins Boulevard and Marc's Boulevard.

In 2022, Triniti Land will climb to the next level, introducing their brand new and more Sustainable Project, Holdwell Business Park, Sequoia Hills and a project in Labuan Bajo, NTT. These three project will be launched on 2022 with development horizon up to 10 years with total Gross Development Value up to Rp 27 trillion

VISION

To be one of the top 10 and Trusted Developers in Indonesia by initiating a leading standard plat form in the industry; innovation, punctuality and high investment values for both stakeholders and consumers.

MISSION

- Collaborating with world class consultants, architects and building managements to establish iconic projects for countless generations.
- Initiating and building a "Trend Setter & Innovative" project concept for the Existing market, Niche & new millennial generation.
- Recruiting professional workforce by enforcing welfare needs and careers prospects.

BUSINESS AREA MAP



Project Value 180 Billion

Melrose Place

Project Value 50 Billion

Brooklyn

Project Value 1.2 Trillion

Project Value 900 Billion

Yukata Suites

Project Value 900 Billion

The Smith

Project Value 1 Trillion

On Going Project

Collins Boulevard

Project Value 2,05 Trillion (2 Towers)

Marc's Boulevard

Project Value 5 Trillion

Future Development

Lampung

Bogor - Sentul



MILESTONE



Project Development of Melrose Place Dormitory

2011



KSO Cooperation between Waskita Karya Realty and Triniti Land in establishing Brooklyn

2014



Project Development of The Smith

2016



Collins Boulevard Project Preparation

2018



Listed in IDX with the stock code of TRIN

2020

2009

PT Perintis Triniti Properti Tbk was established on March 13, 2009, with Ubud Village First Project



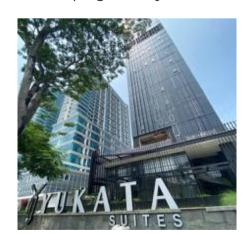
2013

Project Development of Springwood Residence



2015

KSO Cooperation between Waskita Karya Realty and Triniti Land in developing Brooklyn



2019

Marc's Boulevard Project Preparataion



2021

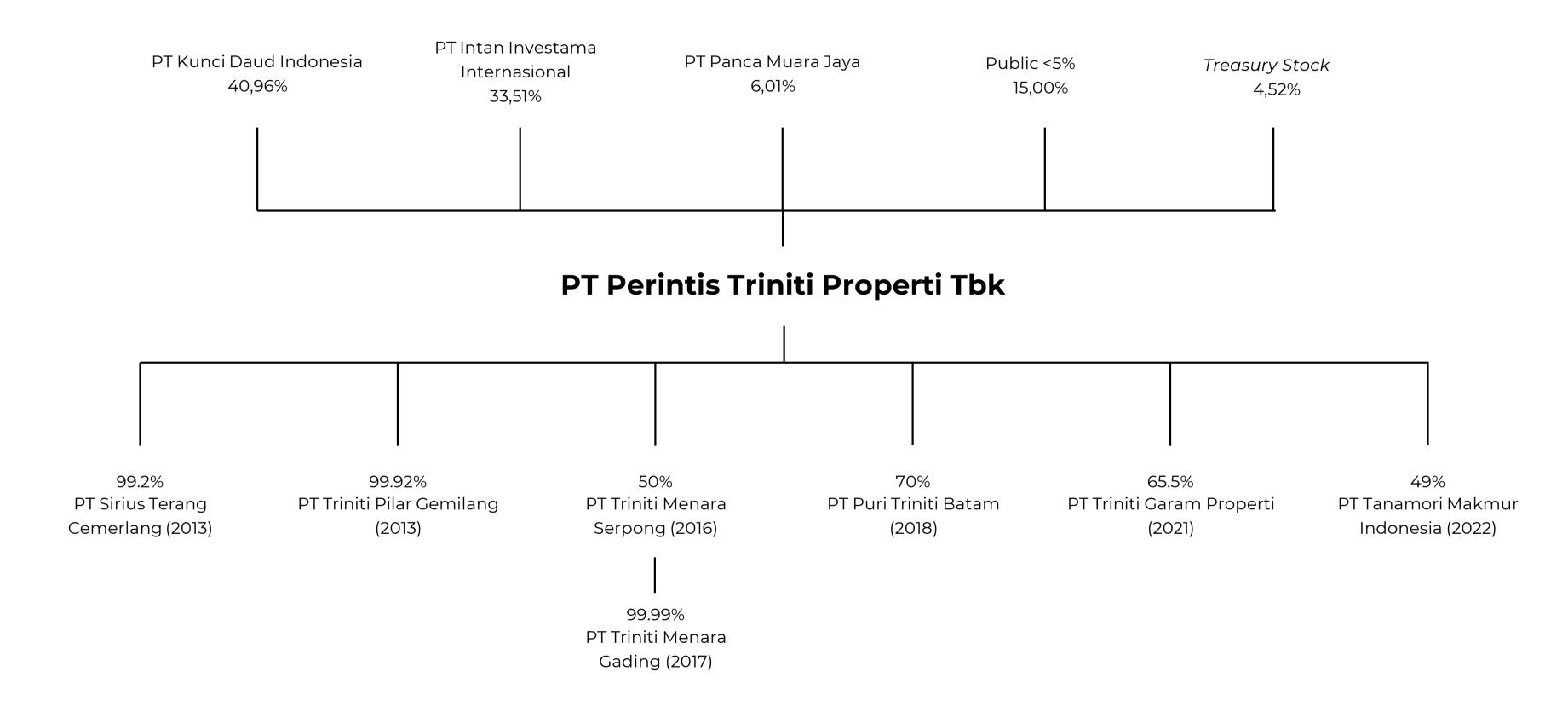
- Appointment of new members of Company BOC
- Groundbreaking Project Marc's Boulevard, Paul & Prive.
- Holdwell Business Park, Lampung Project Preparation
- Topping Off Collins Boulevard's First Tower: Hyde Residence.
- Sequoia Hills, Sentul Project Preparation





COMPANY STRUCTURE

PER 31 MARCH 2021



MANAGEMENT

Board of Commissioners



Septian StarlinPresident Commissioner



Dr. Ir. Matius Yusuf MM, MBACommissioner



Dr. Ir. Erman Suparno, MBA, MsiIndependent Commissioner



Rachmad, SHIndependent Commissioner

Board of Directors



Ishak ChandraPresident Director



ChandraVice President Director



Johanes L. AndayapranaDirector



Stanley Setiadi
Director



Dr. Yohanes Eddy Christianto, SE.AK. MBAIndependent Director

AWARDS



TRINITI LAND

Indonesia Best Boutique Developer by **Asia Property Awards - 2018**Indonesia Best Boutique Developer by **Asia Property Award - 2019**ASIA Best Boutique Developer by **Asia Property Awards - 2019** (Asia Region)
Best Innovative Developers by **Asia Property Awards - 2021**

YUKATA SUITES

Best High-End Condo Development by **Asia Property Awards - 2018**Best Premium Apartment by **Golden Property Awards - 2019**



COLLINS BOULEVARD

- Best Mid-End Condo Development by Asia Property Awards 2019
- Best Premium Apartment Region Tangerang by Golden Property Award 2021

MARC'S BOULEVARD

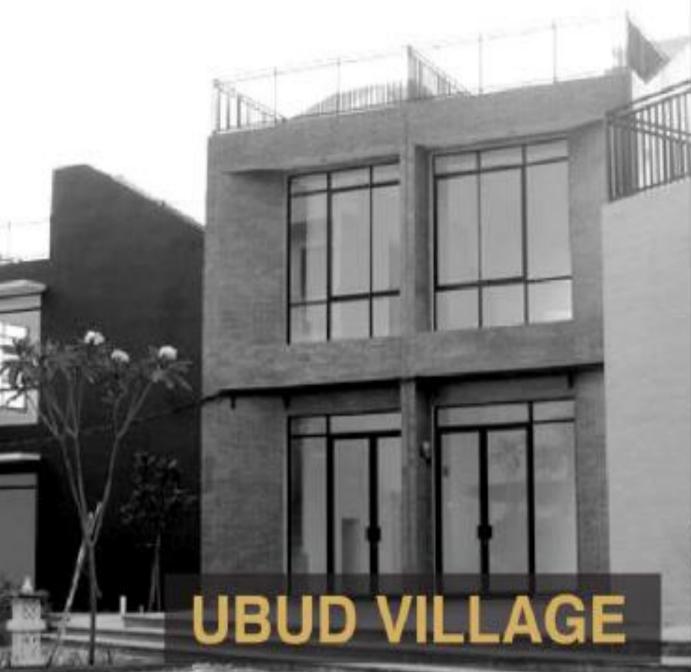
- · Best Low Risa Condo Architectural Design Asia Property Awards 2019
- Best Residential District Architectural Design Asia Property Awards 2021
- · Paul & Prive: Best Condo Architectural Design Asia Property Awards 2021
- · Glenn The Hive: Highly Commended Best Housing Architectural Design Asia Property Awards 2021





PROJECTS OVERVIEW

Completed Project



Lokasi : Sudimara Timur, Ciledug

Konsep : Rumah & Ruko

: 360 Unit

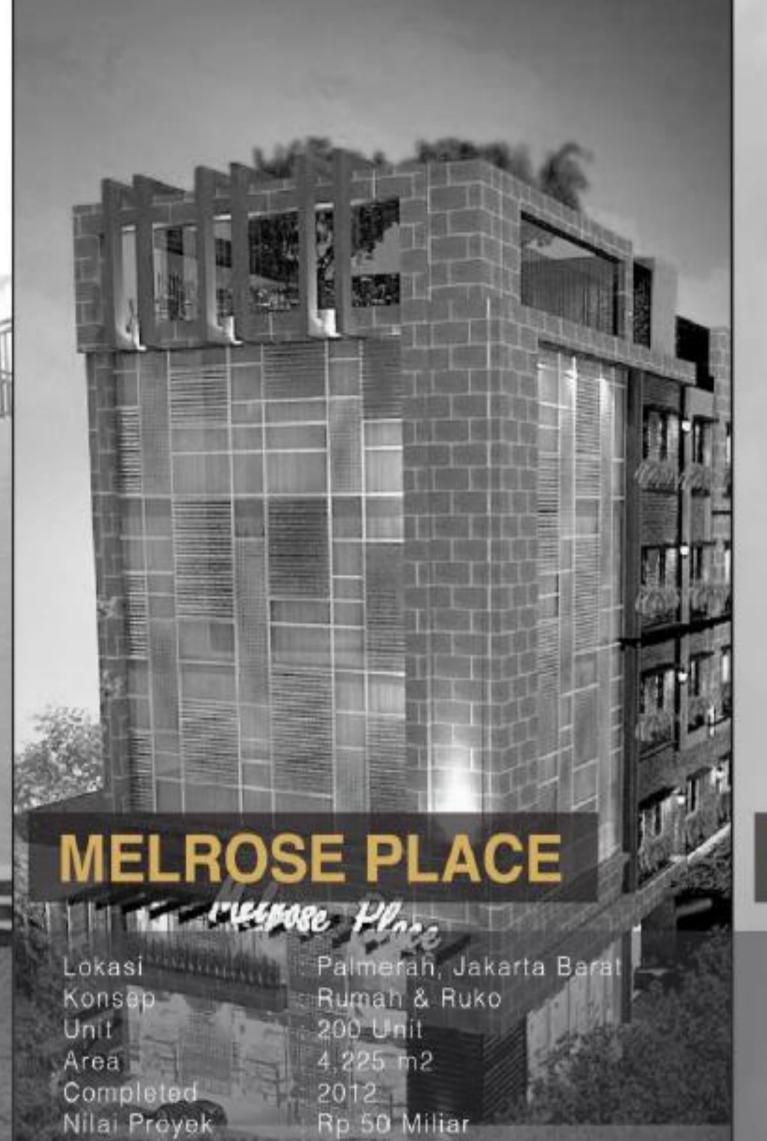
52,105 M2

Completed : 2011

Unit

Area

Nilai Proyek : Rp 180 Miliar





Lokasi Konsep

Unit Area Comr

Area Completed Nilai Proyel Paku Alam, Serpong Utara Perkantoran Premium, Penthouse, SOHO, Apartemen

900 Unit

5,851 m2

2016

Rp 1.2 Trilliun



Lokasi Konsep

Unit Area

Completed

Nilai Proyek

JI MH Thamrin, Tangerang Apartemen & Hotel

1400 Unit

6700 m2

2020

Rp 900 Miliar

Lokasi

Konsep Unit

Area

Completed Nilai Proyek

Alam Sutera, Tangerang Apartemen Berkonsep Jepang 343 Unit 5000 m2 2020 Rp 916 Miliar

THE SN Lokasi Alam Sutera, Tangerang Apartemen, Office, Soho Konsep 414 Unit Apartemen, 84 Unit Unit kantor dan 100 Soho 1000 m2 Area 15 Completed 2020

Ap 1 Trilium

Nilai Proyek

Completed Project



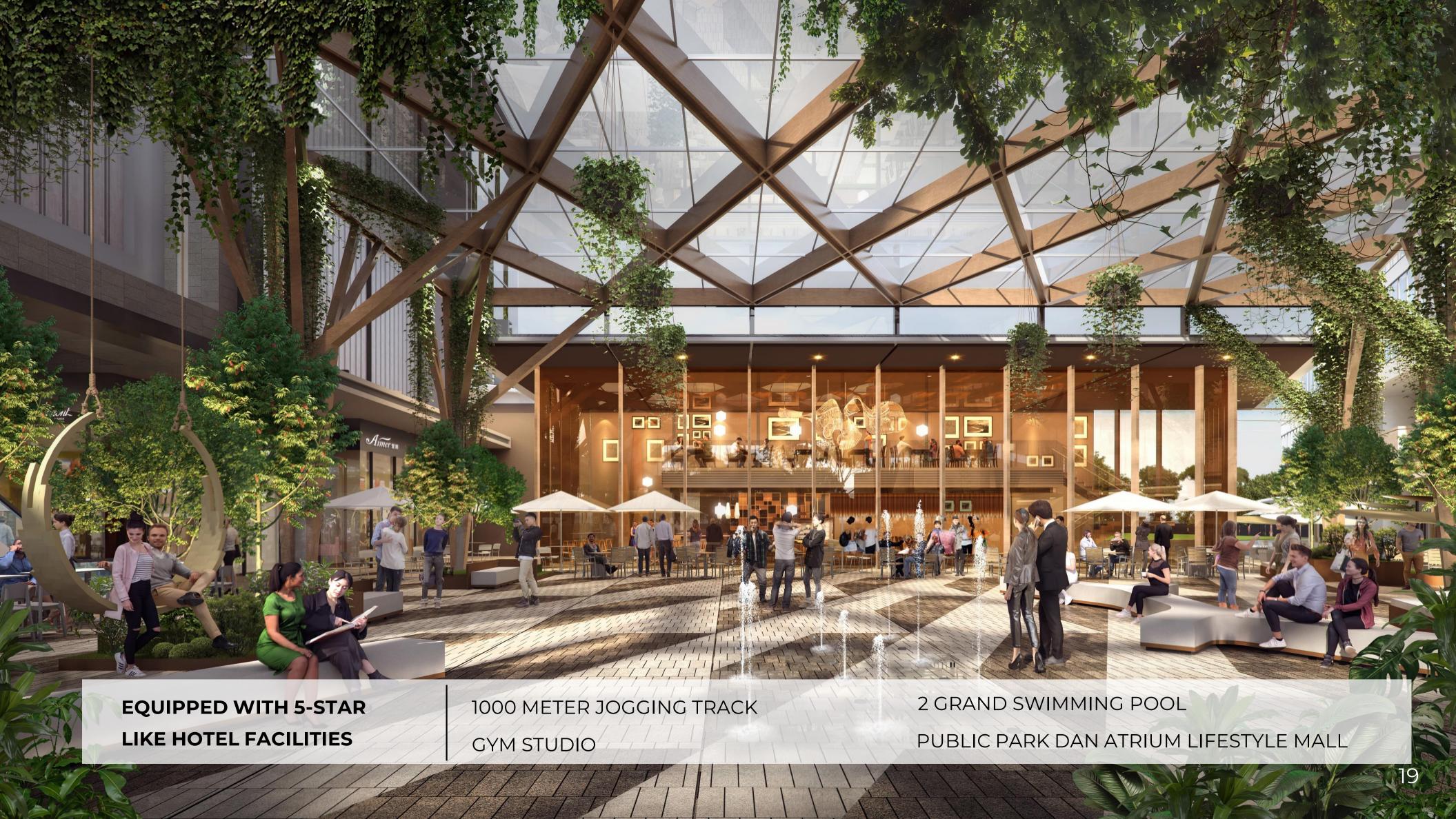


Collins Boulevard is a mixed-use development project that adopted the "Contemporary Art" concept, which was inspired by a street name called Collins Street in Melbourne, Australia, which the city was called as "One of the Most Livable Cities in the World". The location of Collins Boulevard is very strategic. It is only 700m from the toll gate and 5 minutes to IKEA Alam Sutera, Living World Mall, Summarecon Mall Serpong, Binus University, St. Laurensia School, and many more.

Currently the Company focus on the development of Collins Boulevard which is expected to be completed in 2024.















8 mins.

Batam Center Ferry Terminal



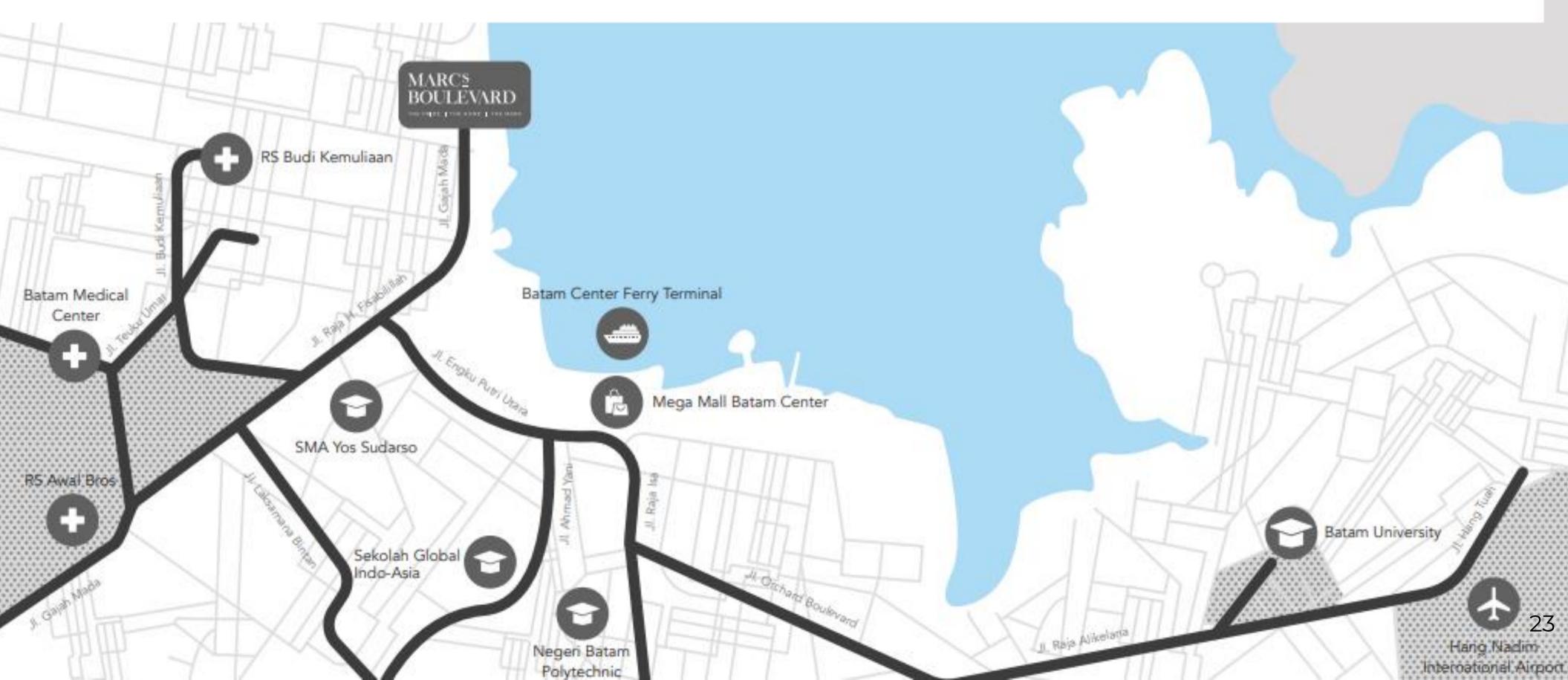
8 mins. Mega Mall Batam Center



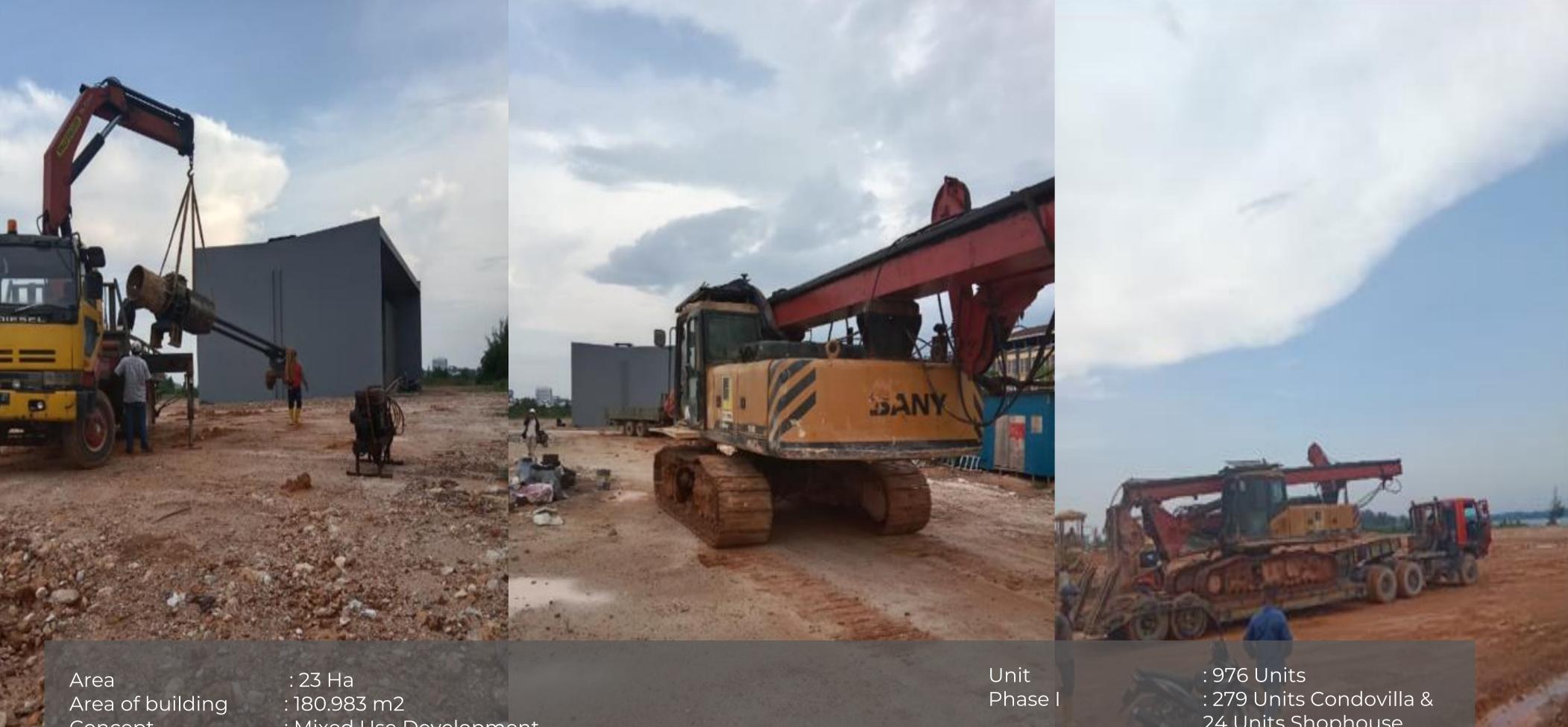
10 mins. Awal Bros Hospital



26 mins. Hang Nadim International Airport







Concept

Phase 1

Phase 2

Condovilla

: Mixed Use Development

CONTRACTOR OF THE PARTY OF THE

: Condovilla (mid rise apartment), Shophouse & Commercial

: Landed House

: The Foundation is 100% completed, currently in the middle of

the tender process for the construction of the structure

24 Units Shophouse

: 114 Unit Landed House

: Rp 5 Trillion Start Development

: 2020

Phase II

Project Value

18 Apr 2022 16.48

Shophouse

: The Foundation is 100%

completed

25



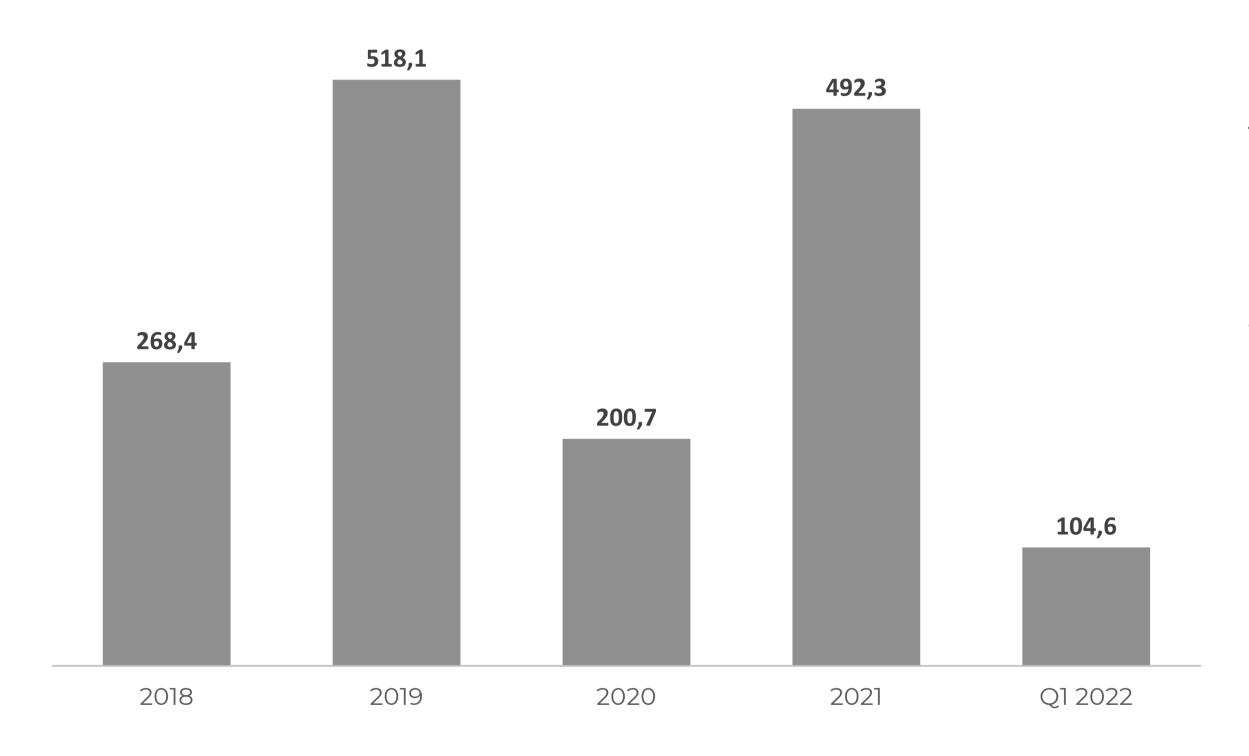




FINANCIAL PERFORMANCE

MARKETING SALES 2021

In Billion Rupiah



Throughout first quarter of 2022 Triniti Land recorded marketing sales Rp 104,6 billion. The Collins Boulevard project became the biggest contributor to the company's marketing sales, amounting to 50,19% or Rp 52,5 billion. Collins Boulevard project will be the largest contribution to the company's revenue in 2022 because this project will be handed over in 2022.

FINANCIAL PERFORMANCE

Balance Sheet

In Mn Rupiah

	2019	2020	2021	Change
Current Asset	1,010,104	609,975	989,038	62.14%
Non-Current Asset	809,657	862,190	882,829	2.39%
Total Asset	1,819,761	1,472,165	1,871,867	27.15%
Current Liabilities	801,098	308,545	854,469	176.93%
Non-Current Liabilities	489,968	456,968	360,366	-21.14%
Total Liabilties	1,291,066	765,513	1,214,835	58.70%
Total Equity	528,696	706,652	657,033	-7.02%

Income Statement

In Mn Rupiah

	2019	2020*	2021*
<u> </u>			
Sales and Revenue	248,710	3,730	2,822
Cost of Sales and Direct Costs	(170,087)	(640)	(1,779)
Gross Profits	78,623	3,090	1,043
Operating Income (Expense)	(65,439)	(43,073)	(63,029)
Operating Profit	13,184	(39,983)	(61,986)
Other Income (Expense)	29,741	47,813	11,617
Earning Before Tax	42,925	7,830	(50,369)
Income Tax Benefit (Expense)	5,435	35	45
Net Income	37,490	7,865	(50,324)
Other Comprehensive Income	6,187	759	482
Comprehensive income	43,677	8,624	(49,842)

Implementation of PSAK 72

An entity will recognize revenue when (or as) a good or service is transferred to the customer and the customer obtains control od that good or service. Control of an asset refers to an entity's ability to direct the use of and obtain substantially all of the remaining benefits (that is, the potential cash inflows or savings in outflows) from the asset.

- As of 31 December 2021 amounted to IDR 1.87 Trillion of Total Assets, higher than the position at the end of December 2020 of IDR 1.47 Trillion.
- Meanwhile its total liabilities were maintained to increase proportionally to its assets, or at the position of IDR 1.21 Trillion with equity of IDR 657 Billion as of 31 December 2021
- The Revenue in December 2021 decreased due to the implementation of PSAK 72.
- In 2021, the Company could only record revenue of IDR 2.8 billion throughout the year, even though the Company recorded the Sales Marketing in 2021 was IDR 490.05 billion.
- Then, the revenue of marketing which was mainly derived from the Collins Boulevard
 Project in Serpong and Marc's Boulevard Project in Batam will be recorded starting from
 2022 along with the plan for the handover of both projects.

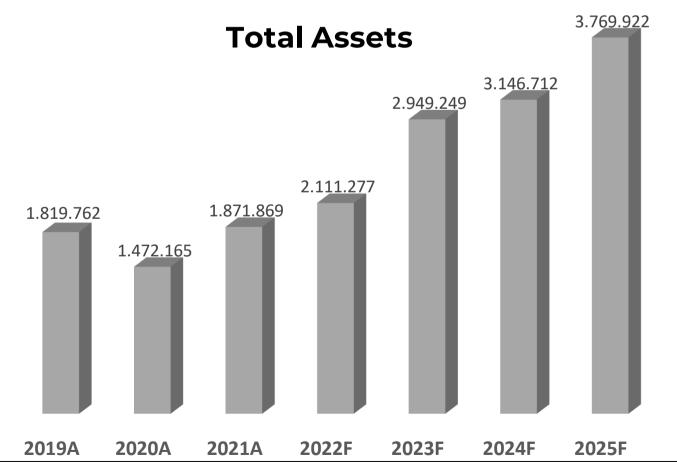
^{*}PSAK 72 began to be implemented in 2020. The implementation of PSAK 72 caused the Company to be unable to record Revenue and Sales before handing over the unit to the customer

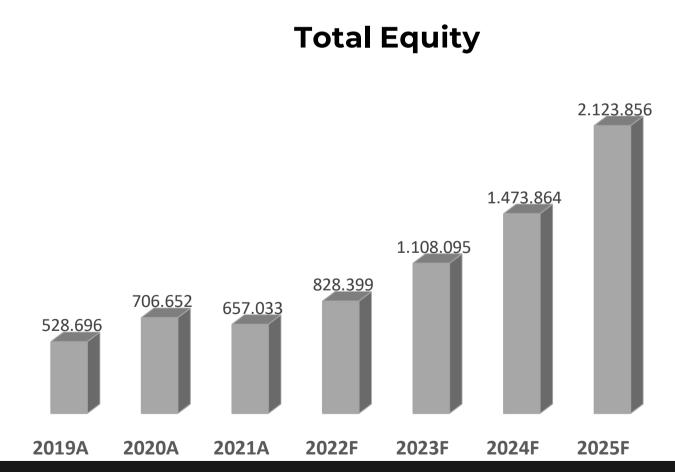
FINANCIAL PERFORMANCE

In Mn Rupiah

	2019A	2020A	2021A	2022F	2023F	2024F	2025F
Assets							
Current Assets	1.010.104	612.975	1.011.275	1.291.802	2.188.987	2.402.640	3.062.993
Non Current Assets	809.657	859.190	860.595	819.475	760.262	744.072	706.929
Total Assets	1.819.762	1.472.165	1.871.869	2.111.277	2.949.249	3.146.712	3.769.922
Liabilities & Equity							
Short term Liabilities	801.098	357.508	740.882	647.785	1.092.632	1.137.195	1.175.922
Long term Liabilities	489.968	408.005	473.954	635.093	748.521	535.653	470.144
Total Liabilities	1.291.065	765.513	1.214.836	1.282.878	1.841.153	1.672.848	1.646.066
Equity	528.696	706.652	657.033	828.399	1.108.095	1.473.864	2.123.856
Total Liabilities & Equity	1.819.762	1.472.165	1.871.869	2.111.277	2.949.248	3.146.712	3.769.922

In Mn Rupiah





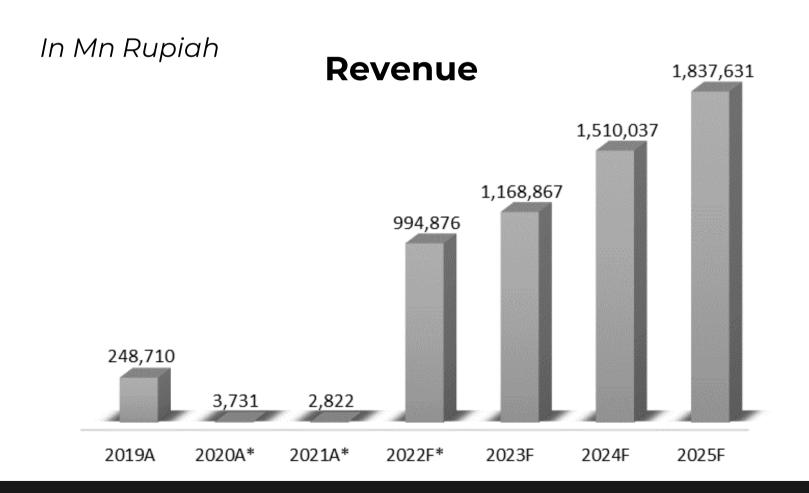
INCOME STATEMENT

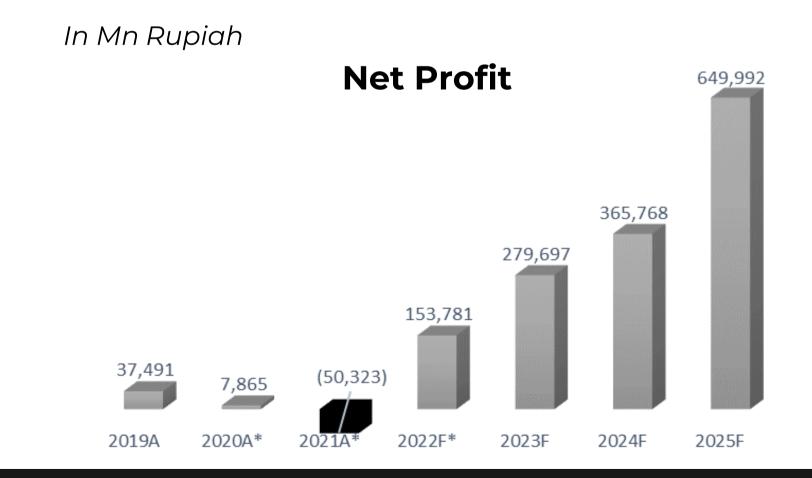
In Mn Rupiah

	2019A	2020A*	2021A*	2022F*	2023F	2024F	2025F
Revenue	248,710	3,731	2,822	994,876	1,168,867	1,510,037	1,837,631
Cost of Sales & Direct Cost	(170,087)	(640)	(1,779)	(492,827)	(593, 175)	(826,028)	(863, 269)
Gross Profit	78,623	3,091	1,042	502,049	575,692	684,010	974,362
Operating Expenses	(40,232)	2,098	(49,004)	(281,335)	(258, 181)	(298, 206)	(296,782)
Operating Income (Loss)	38,391	5,188	(47,962)	220,714	317,511	385,804	677,580
Profit (Loss) before Tax	42,926	7,830	(50,368)	153,897	284,318	385,804	677,580
Net Profit	37,491	7,865	(50,323)	153,781	279,697	365,768	649,992

^{*}Not including Profit/(Loss) on joint ventures of JO1&2 and Profit/(Loss) on Subsidiaries (Triniti Dinamik)

^{*}In 2020 and 2021 the Company has not recorded Revenue due to PSAK 72 regulation.





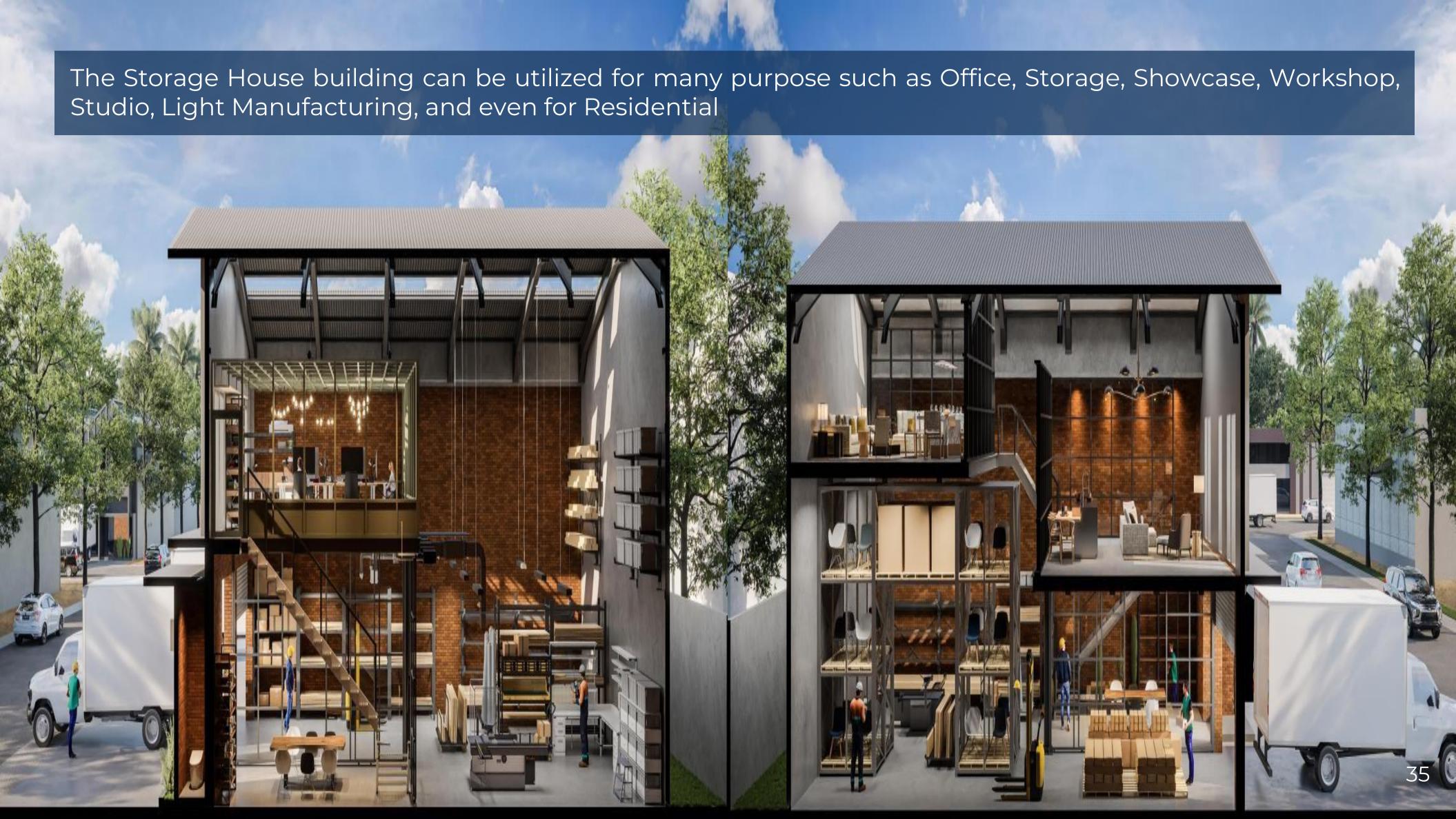


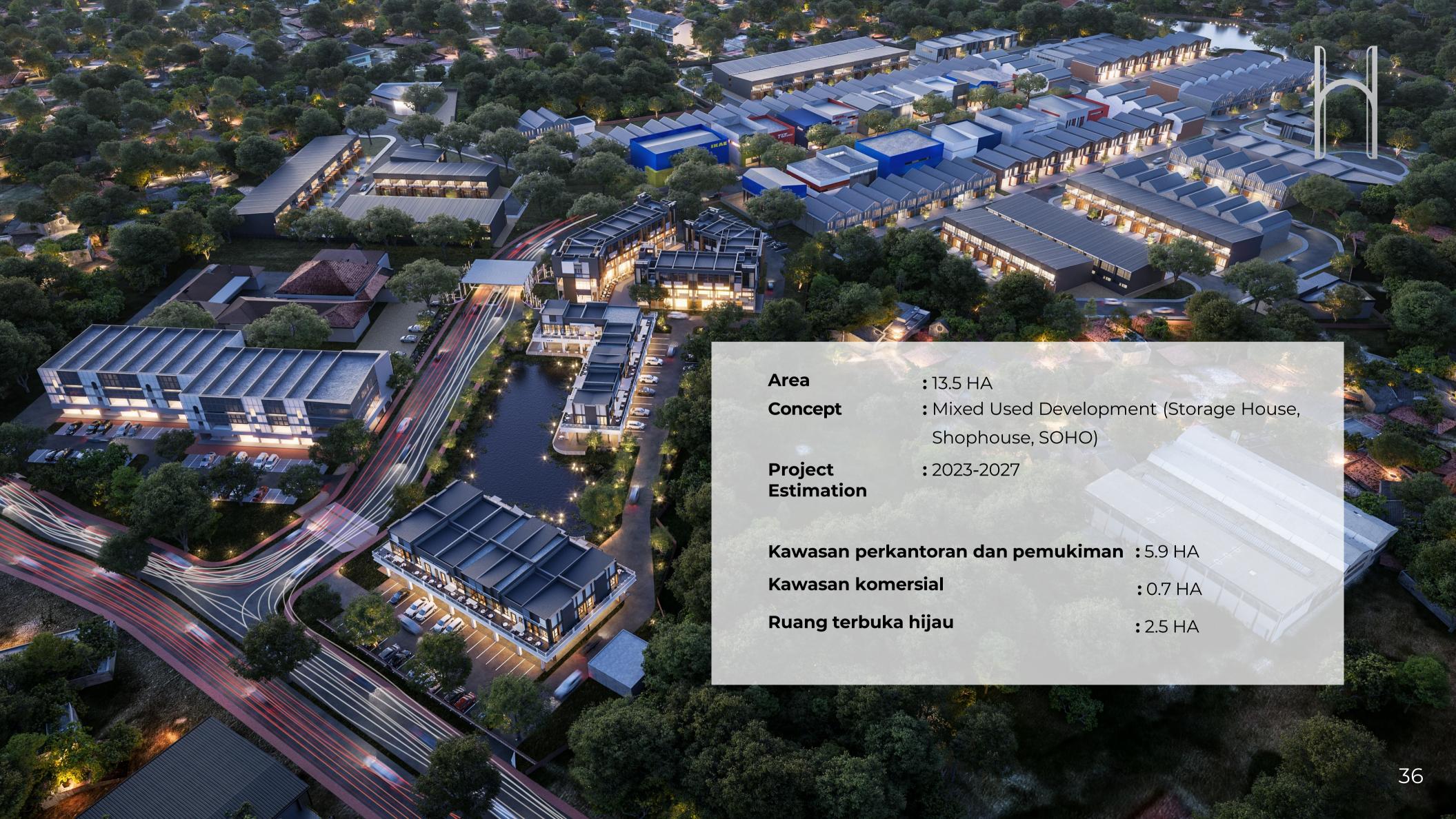


FUTURE DEVELOPMENT









PRIME REGION

10 minutes from Bandar Lampung

20 minutes from Raden Inten II International Airport

20 minutes from Panjang International Port

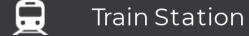
50 minutes from Bakauheni Port

2.5 hours to Jambi

3.5 hours to Palembang







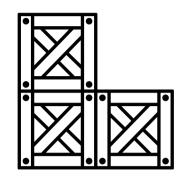


Toll Road

---- Railway

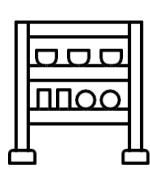


FUNCTIONS



STORAGESPACE

Ruang Penyimpanan



WORKSHOP, SHOWCASE & SERVICECENTER

Workshop, Ruang Pameran & Pusat Pelayanan

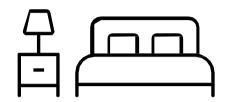


OFFICE

Perkantoran



FUNCTIONS



RESIDENTIAL

Kawasan Tempat Tinggal



HOME INDUSTRY

Industri Rumahan



LIGHT ASSEMBLY

Pusat Perakitan



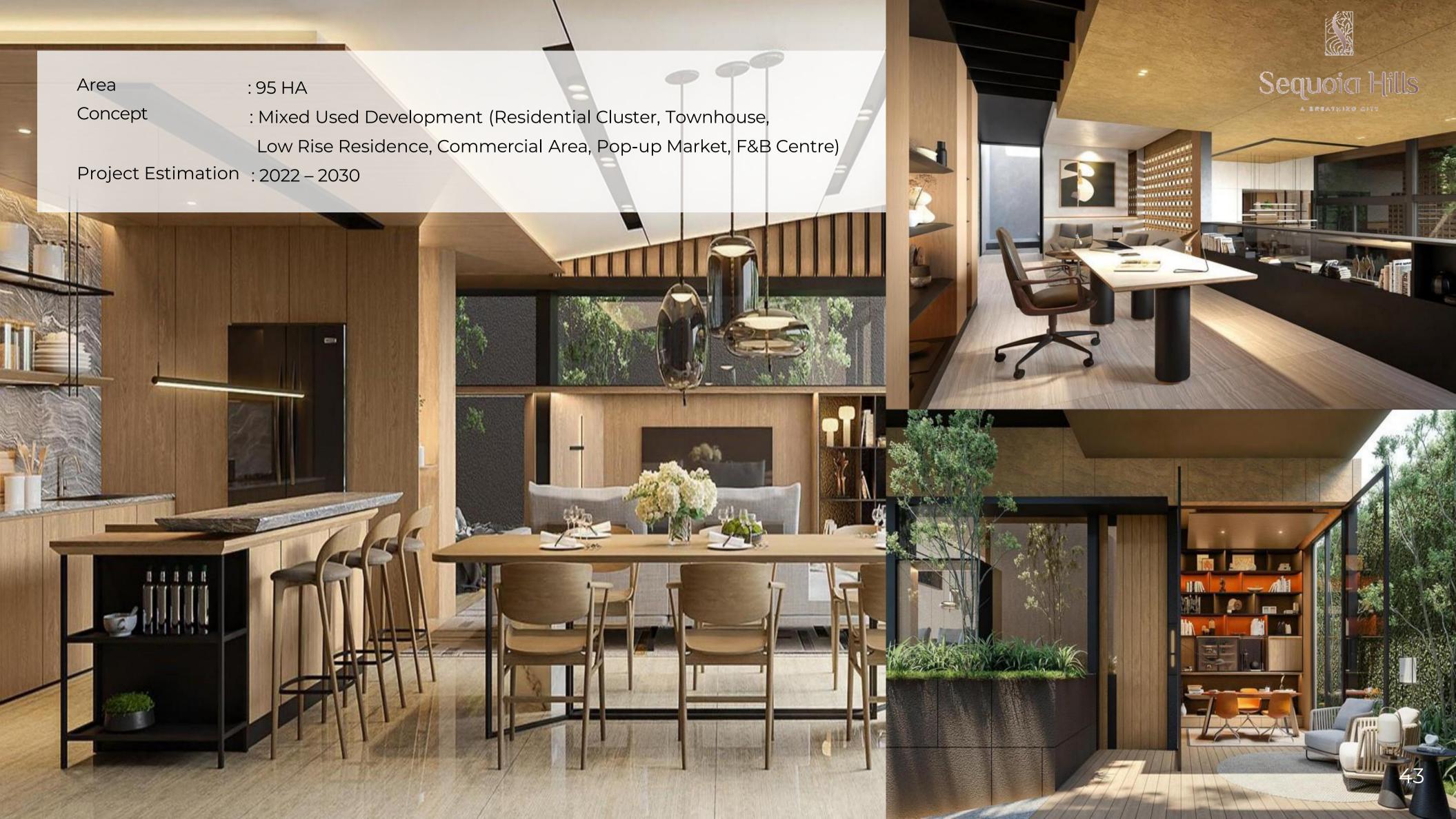




Sequoia Hills

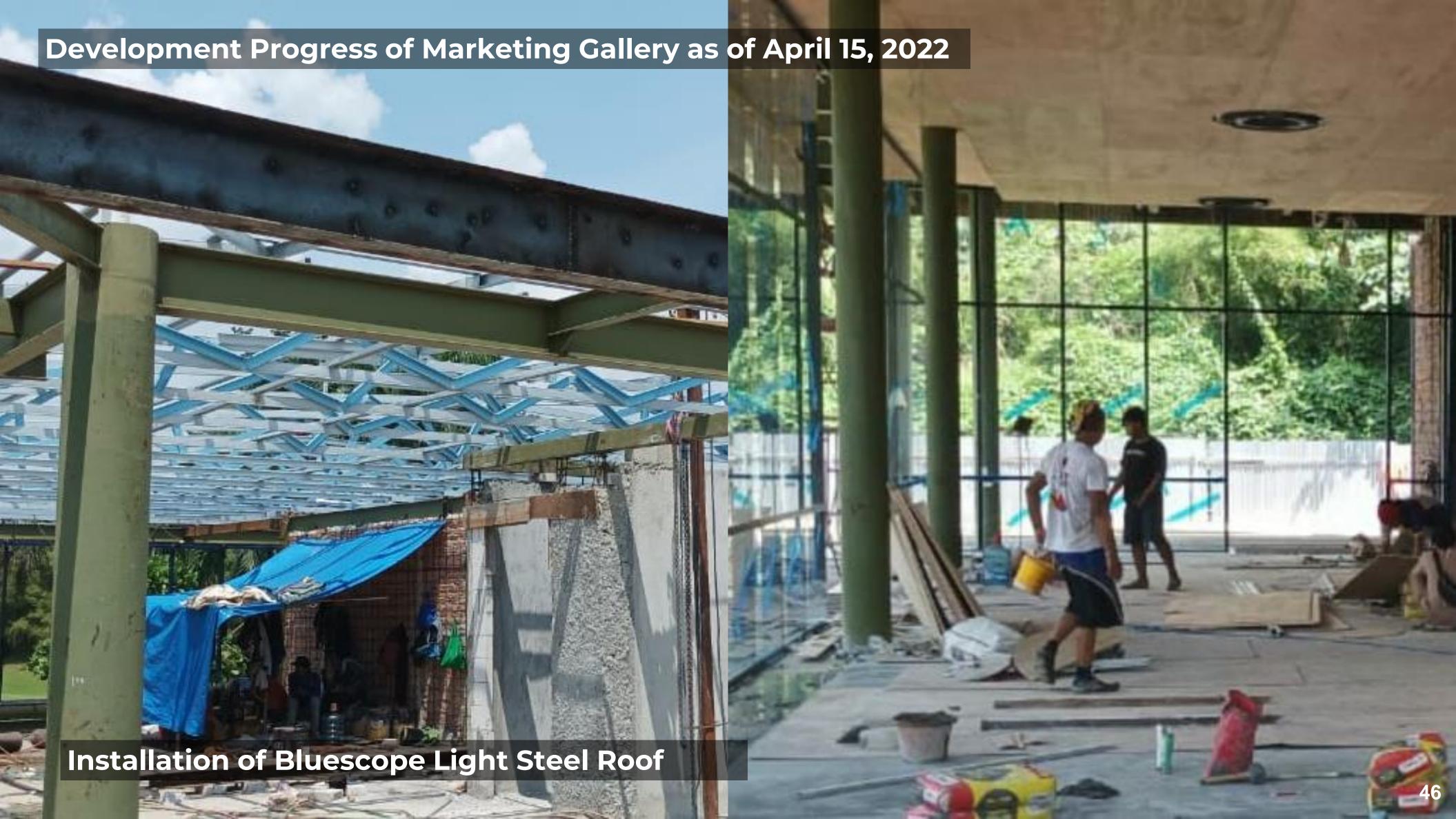
A BREATHING CITY





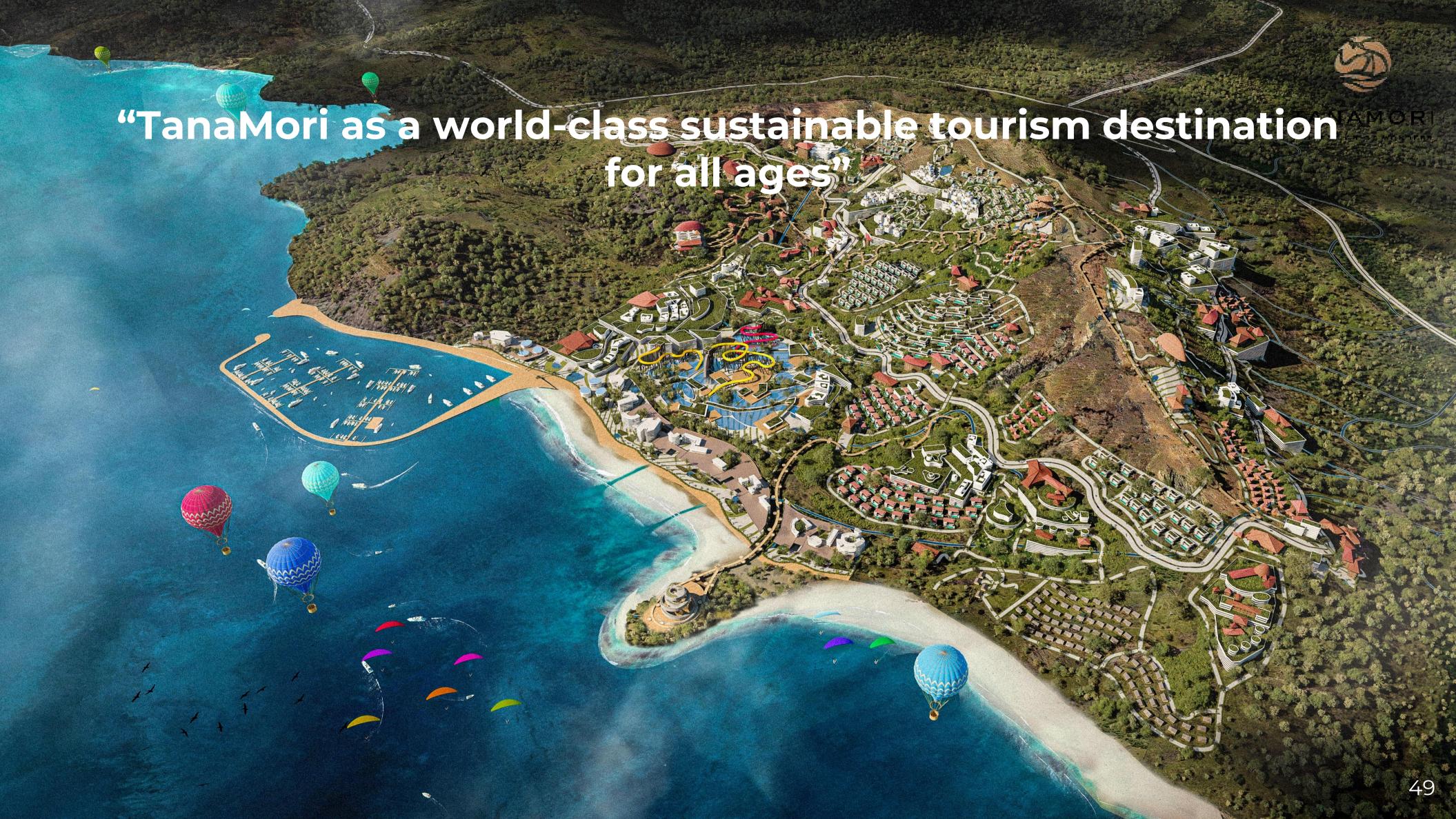












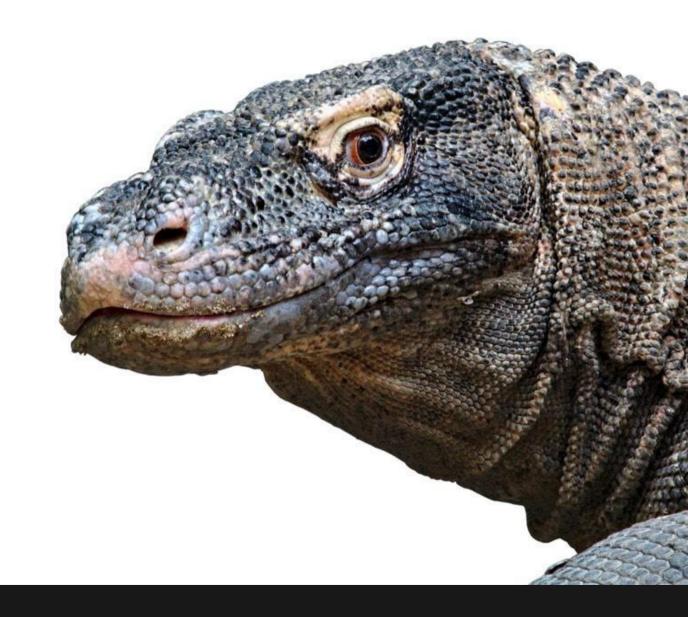
ABOUT TANAMORI



TanaMori is a premium and integrated tourism estate project. TanaMori project is geographically located in an area called GoloMori in Flores Island, West Manggarai Regency, East Nusa Tenggara, Indonesia. TanaMori will be developed in 246 Ha land uniquely and strategically located on the western tip of the Flores Island, a gateway to the UNESCO heritage Komodo National Park. The company estimates that the total Gross Development Value (GDV) is IDR 10 trillion and will be carried out in the next 10 to 12 years.

The masterplan of TanaMori has been designed in collaboration with consultants from ARUP, WATG, pdw, Colliers International, ITDC and PT Flores Prosperindo in consultation with local community, local government in West Manggarai Regency and other related stakeholders.

It was decided that the main objective of TanaMori is to be a premium destination for spiritual, wellness and cultural, and also to accommodate delegations for MICE as well as exclusive hub for Komodo National Park. With this objective, TanaMori has a slogan "Explore the Beauty, Keep the Nature", which encompasses the effort of protecting the nature (and everything that comes along with it) while enjoying it. To achieve this entails comprehensive action plan and careful selection of developers and vendors as well as requires cohesiveness between all stakeholders.









LATEST UPDATE ABOUT TANAMORI



"In the past years, We have prepared all critical pieces to realize Tanamori as the NEXT HAPPENING tourism spot in Indonesia. All is ready on the table"

Special Economic Zone (KEK)

will be granted shortly, expected in Q2 2022. This is the first KEK in NTT





Notable Consultants

have been engaged for master plan, design, feasibility study, interioς and ESG



246Ha Land Status Secured

group has been extensively working on land acquisition. All 246Ha of land has been successfully secured with legal ownership certificates



Infrastructure Development

Development of Road from Laboan Badjo airport to the project and the Internal Infrastructure has been started and expected to be completed by end of the year 2022



LATEST UPDATE ABOUT TANAMORI



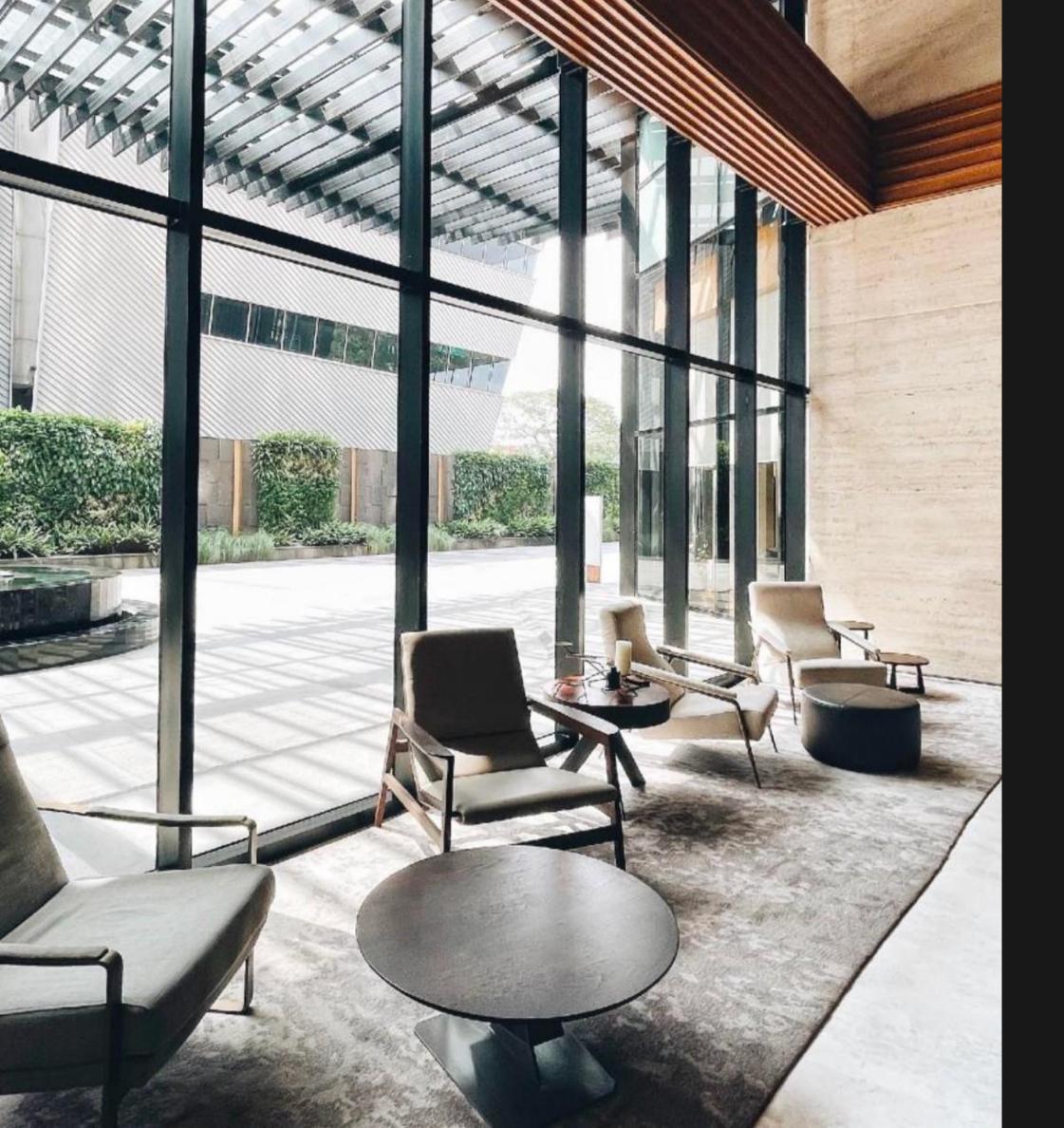
SITEPROGRESS









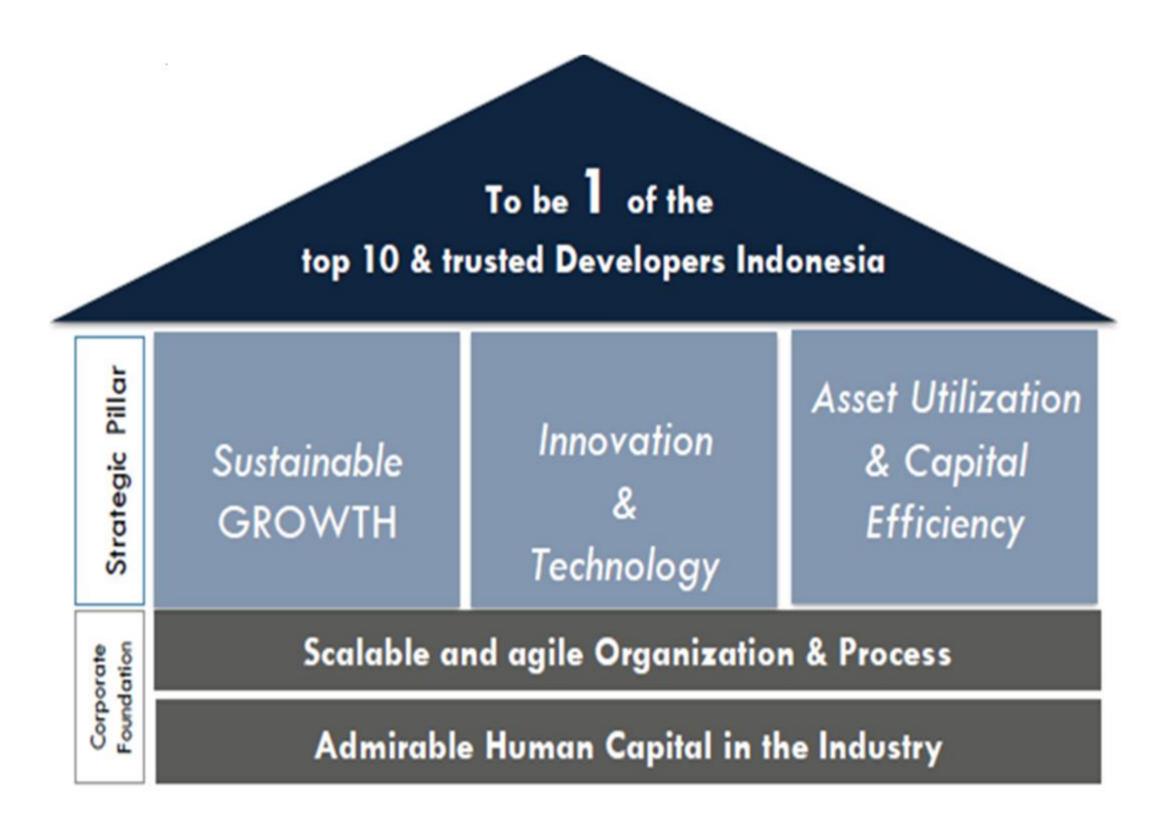




CORPORATE STRATEGIES

CORPORATE STRATEGIES

3 (THREE) PILLAR CORPORATE STRATEGY







Re-Focus on 3 (three) sectors in the next 3 years, namely Transit Oriented Development (TOD) projects, landed house, dan Logistic Park



Entering a new growth area outside Jabodetabek



Landbank additions and new project through Partnership & Collaboration system with the landlord will be the focus of the Company

KEY MILESTONE ACHIEVEMENT

Re-Focus on 3 (three) sectors in the next 3 years, namely Transit Oriented Development (TOD) projects, landed house, dan Logistic Park

- The Landed House Project in Lampung has a GDV of IDR 2.3 Trillion
- The Modern Business Park Project in Lampung has a GDV of IDR 800 Billion
- The Landed House in Sentul has a GDV of IDR 13.2 Trillion
- The Project in Labuan Bajo has a GDV of IDR 10 Trillion

Done

Entering a new growth area outside Jabodetabek

• The Company has ventured into areas outside Greater Jakarta (Jabodetabek), namely Sentul, Batam, Lampung, and Labuan Bajo.

Done

Landbank additions and new project through Partnership & Collaboration system with the landlord will be the focus of the Company The new projects in Lampung, Sentul, and Labuan Bajo are done through a combination of Partnership and Land Purchase. It is estimated to increase the Company's Assets to IDR 3.5 Trillion by the end of 2025.

Done



Any questions or requests for information should only be directed to the contact listed below.

Khalisha Anjani

Head of Investor Relations PT Perintis Triniti Properti Tbk

Email: <u>investor.relations@trinitiland.com</u>

Website: www.trinitiland.com

DISCLAIMER:

These presentation materials have been prepared by Triniti Land, solely for the use at this presentation.

You must keep the contents of this presentation strictly con dential. This presentation material is highly con dential, is being presented solely for your Information and may not be copied, reproduced or redistributed to any other person in any manner. No representations or warranties, express or implied, are made as to, and no reliance should be placed on, the accuracy, fairness or completeness of the information presented or contained in this presentation. Neither the company nor the Advisors nor any of their o liates, advisers or representatives accepts any responsibility whatsoever for any loss or damage arising from any information presented or contained in this presentation. The information presented or contained in this presentation is current as of the date here of or the date indicated herein with respect to such information and is subject to change without notice and its accuracy is not guaranteed. Neither the Advisors nor any of their a liates, advisers or representatives make any undertaking to update any such information subsequent to the dote hereof. This presentation should not be construed as legal, tax, investment or other advice.

This presentation does not constitute an o er or Invitation to purchase or subscribe for any securities and neither any part of this presentation nor any information or statement contained therein shall form the basis of or be relied upon in connection with any contract or commitment whatsoever..