

CORPORATE PRESENTATION

FY 2024

PT. PERINTIS TRINITI PROPERTI TBK. (TRIN)

TABLE OF CONTENTS

SHAREHOLDERS INFORMATION	1
ABOUT TRINITILAND	2
MILESTONE	3
COMPANY STRUCTURE	4
PROJECTS	5
MARKETING REVENUE	38
COMPANY STRATEGIES	39



INVESTOR RELATIONS DEPARTMENT

Published Apr 16, 2025

MARKET INDICATOR

POPULATION

281.6 MILLION MAR 2025

MINIMUM WAGE

IDR 5.39 MILLION

MAR 2025 (JKT)

CURRENCY

16.773

APR 2025

STOCK MARKET

6.255 APR 2025 MAR 2025

INFLATION RATE

1.65% (MoM)

CONSUMER PRICE INDEX

> 107.22 MAR 2025

GDP PER CAPITA

4.29K USD MAR 2024

GDP GROWTH

5.02% (QoQ) Q4 2024

INTEREST RATE

5.75% MAR 2025

M2 MONEY SUPPLY

IDR 9.24M BILLION

FEB 2025

LOAN GROWTH

10.3% (MoM) FEB 2025

FOREIGN DIRECT INVESTMENT

> **IDR 245.8 TRILLION** Q4 2024

PROPERTY PRICE INDEX

> 1.39% Q4 2024

CONSUMER CONFIDENCE LEVEL

> 126.4 FEB 2025

Source: Trading Economics

SHAREHOLDERS INFORMATION

Share Information

Listing Date : 15 January 2020

Nominal: Rp 100 / share

IPO Price : Rp 200 / share

IPO Shares : 648.83 M

Shareholders Composition (As of 31 Mar, 2025)

- PT Kunci Daud Indonesia
 1,804,000,000 shares, 39.64%
- PT Intan Investama International 1,476,000,000 shares, 32.43%
- PT Panca Muara Jaya
 264,859,000 shares, 5.82%
- Public
 807,598,346 shares, 17.74%
- **Treasury** 199,000,000 shares, 4,37%

Total: 4,551,457,346 shares

As of Apr 15, 2025



ABOUT TRINITILAND

Established in 2009, **PT Perintis Triniti Properti Tbk** started its journey from a 5 hectare land development project called Ubud Village. After that, the Company built Melrose Place with the concept of shophouse (shop and house) and small home offices (house and office) which can be used as a dormitory. The development of the Company's iconic projects began in 2014 through projects such as Brooklyn Apartment and Yukata Suites.

Furthermore, Trinti Land developed Marc's Boulevard- a 23-hectare superblock in Batam Center, Batam. In 2021, the Company began preparations for the Modern Business Park project, namely Holdwell Business Park, which is located in Lampung and is expected to become the largest business and commercial center in Lampung City connecting the island of Sumatra with other islands. Apart from that, another project called Sequoia Hills, carries the concept of "A Breathing City" which will be a residence with a beautiful environment equipped with modern city-scale facilities to support the daily lives of residents in the Sentul area. Apart from these ongoing projects, the Company has also prepared various new projects to welcome existing prospects, one of which is the Tanamori project in Labuan Bajo.

VISION

To become one of the top 10 best and most trusted developers in Indonesia by initiating a leading standard in the property industry, by prioritizing innovation, timeliness and high investment value for stakeholders and consumers.

MISSION

- Collaborate with world-class partners, architects and building management to build iconic projects for future generations.
- Initiate and build projects by adapting the "Trendsetter and Innovative" concept while contributing positively to the government and society.
- Recruit a professional workforce by upholding welfare and career prospects.



MILESTONE

2009

PT Perintis Triniti Properti was established on March 13, 2009.

Development of the Company's first project, Ubud Village.



2011

Development of the Melrose Place Dormitory project.



Joint venture between Waskita Karya and Triniti Land in developing Brooklyn.



2015

Joint venture between Waskita Realty and Triniti Land in developing Yukata Suites.



Preparation stage of development of the Collins Boulevard project.



2018

Preparation stage of development of the Marc's Boulevard project.



2021

- Appointment of new member of the Company's Board of Commissioners.
- Preparation of Holdwell Business Park.
- •Topping Off of the first tower of Collins Boulevard, Hyde Residence.
- Preparation of Sequoia Hills.
- Preparation of TanaMori Makmur Indonesia.



2020

- Listed its shares and conducting Initial Public Offering (IPO) in Indonesia Stock Exchange.
- •Groundbreaking of Marc's Boulevard.



2022

- •Implementation of TRIN Stock Buyback.
- •Handover of the first tower Collins Boulevard, Hyde Residence.
- •Obtain an effective statement from the Financial Services Authority regarding the Company's Right Issue corporate action.



2023

- •Listing of HMETD (Right Issue) in IDX.
- •Groundbreaking of Holdwell Business Park.
- •Show Unit Inauguration of Sequoia Hills Cluster II, The Earthville.

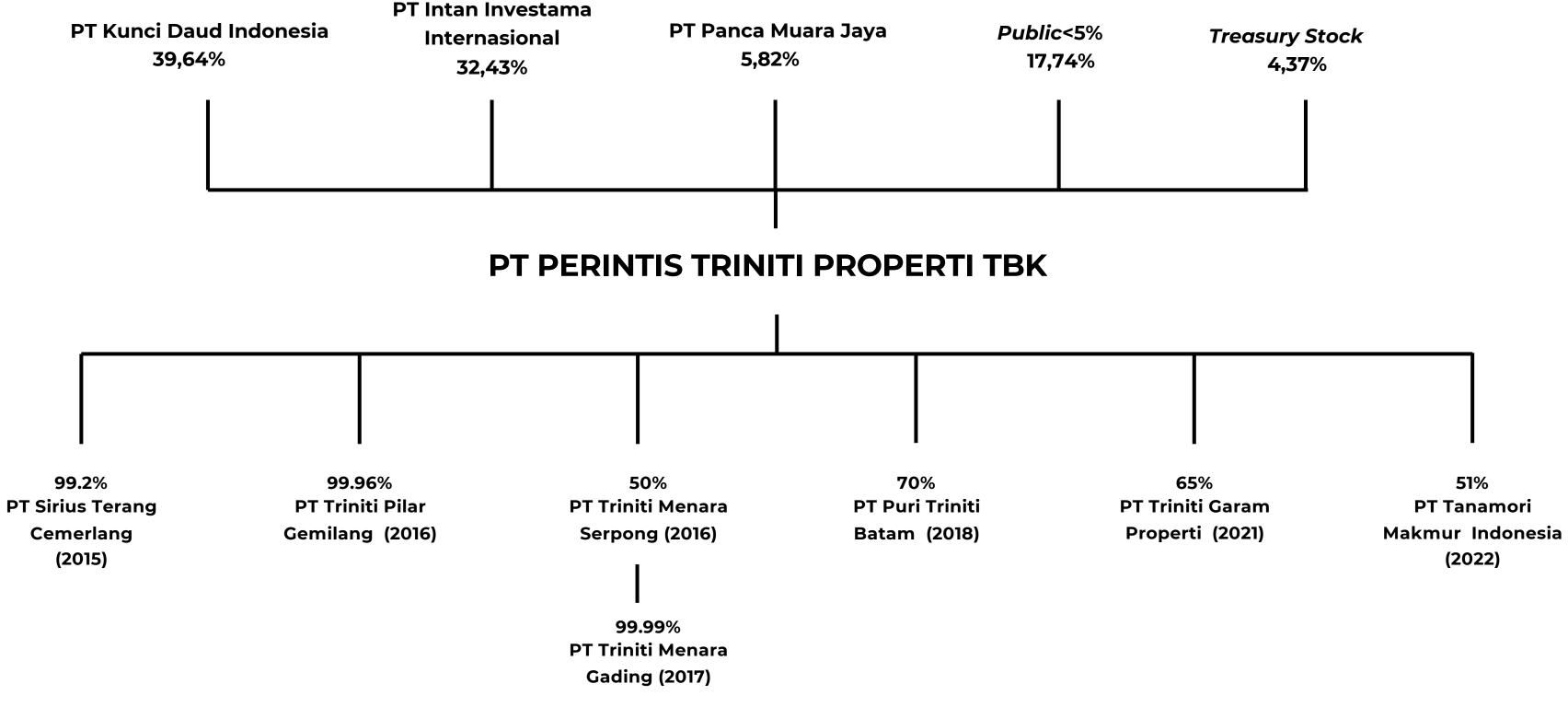


2024

- Inauguration of Sequoia Hills Cluster III Model House.
- Topping Off Glenn The Hive, Marc's Boulevard.

COMPANY STRUCTURE

As of Mar 31, 2025





REGION MAP



JAKARTA, BOGOR, TANGERANG, LAMPUNG, BATAM & LABUAN BAJO

Project Selesai

Completed project

Ubud Village

Nilai Project 180 Miliar Project Value 180 Billion

Melrose Place

Nilai Project Rp 50 Miliar Project Value IDR 50 Billion

Brooklyn

Nilai Project Rp 1,2 Triliun Project Value IDR 1.2 Trillion

Springwood Residence

Nilai Project Rp 900 Miliar Project Value IDR 900 Billion

Yukata Suites

Nilai Project Rp 900 Miliar Project Value IDR 900 Billion

The Smith

Nilai Project Rp 1 Triliun Project Value IDR 1 Trillion

Project Berjalan

On Going Project

Collins Boulevard

Nilai Project 2,05 Triliun (2 Tower) Project Value 2,05 Trillion (2 Tower)

Marc's Boulevard

Nilai Project 5 Triliun Project Value 5 Trillion

Holdwell Business Park (Lampung)

Gross Development Value (GDV) Modern Business Park Rp 800 Miliar

GDV of Modern Business Park IDR 800 Billion

Sequoia Hills

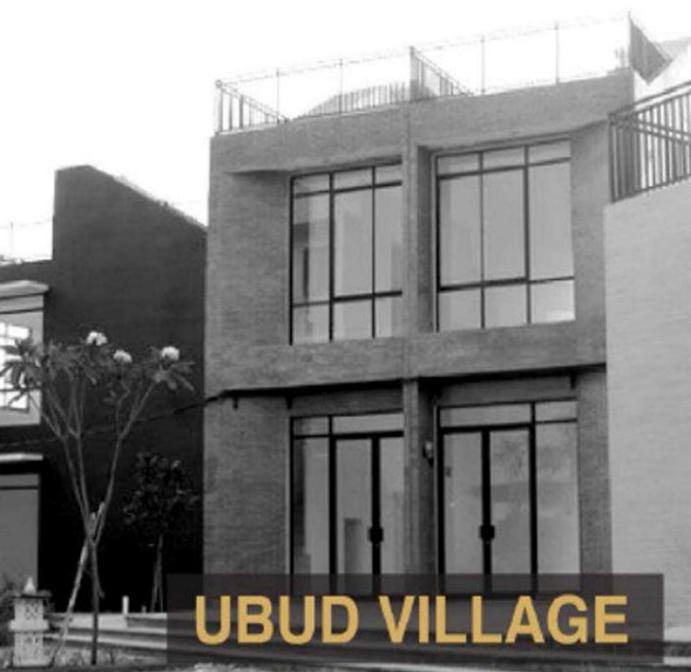
Gross Development Value (GDV) Rp 13,2 Triliun GDV IDR 13,2 Trillion

Tana Mori, Labuan Bajo

Gross Development Value (GDV) Rp 10 Triliun GDV IDR 10 Trillion



Completed Project



Lokasi Sudimara Timur, Ciledug

Rumah & Ruko Konsep

360 Unit Unit

Area 52,105 M2

Completed 2011

Rp 180 Miliar Nilai Proyek





900 Uni

2016

5,851 m2

Rp 1,2 Trilliun

Area

SPRINGWOOD RESIDENCE

JI. MH Thamrin, Tangerang Apartemen & Hotel

Lokasi

Konsep

Completed

Nilai Proyek

Unit

Area

1400 Unit

: 6700 m2

Completed : 2020 Nilai Proyek : Rp 90

Lokasi

Konsep

Unit

Area

Rp 900 Miliar

YUKATA SUITES

Alam Sutera, Tangerang Apartemen Berkonsep Jepang 343 Unit 5000 m2 2020 Rp 916 Miliar Lokasi : Alam Sutera, Tangerang
Konsep : Apartemen, Office, Soho
Unit : 414 Unit Apartemen, 84 Unit
kantor dan 100 Soho
Area : 1000 m2
Completed : 2020
Nilai Proyek : Rp 1 Trilium

Completed Project

ON-GOING PROJECTS







Area : 1.43 Ha

Concept : Mixed Used Development

(Residential, SoHo, Area Retail, Lifestyle Plaza)

Facilities

Project Value: Rp 2,05 Trillion (2 Tower)

: Lifestyle Plaza, Jogging

Track, Swimming Pool & Gym



Terpilih sebagai Best Innovative Developer tahun 2021 di ajang Indonesia Property Awards,



Di Design oleh Arsitek No 1 Singapore DPA, yang juga merupakan Arsitek dari Singapore National Stadium dan Dubai Mall.



Window Bay Development pertama di Serpong. Yaitu sebuah konsep penambahan luas kamar sebesar 10%, dengan mengalihan fungsi Balkon menjadi Sofa Bed & AC cabinet.



Public Space seluas 3,8 hektar yang terdiri dari 1,6 hektar F&B Plaza, 1 hektar Resort Facilities, 6,000 sqm Sky Park, 2,000 sqm Collins Park.



Hyde Residence

THE SCOTT

Apartment pertama dengan Fasilitas Lifestyle Plaza seluas 1,6 Ha. Dilengkapi dengan Cinema, Supermarket, Restaurant, Cafe, dan Retail Store.

Collins Boulevard is a mixed-use development project that adopts the concept "Contemporary Art", inspired by a street name called Collins Street in Melbourne, Australia, which is dubbed as "One of the Most Livable Cities in the World".

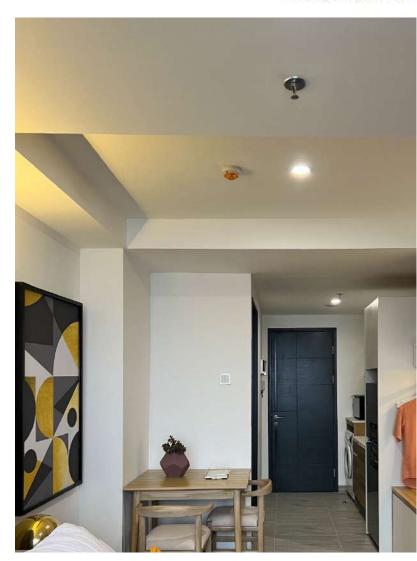


Future







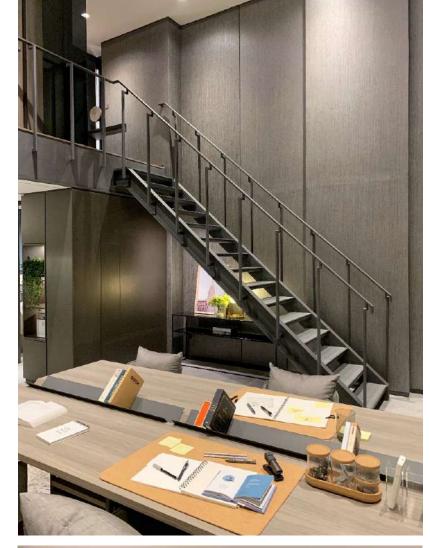














HYDE RESIDENCE AND THE SCOTT CONVERTIBLE RESIDENCE

At The Scott Convertible Residence, each unit has been equipped with customizable furniture so that consumers can convert a bedroom into a Home Office in just 3 minutes.

EQUIPPED WITH 5 STAR HOTEL FACILITIES

1000 METER JOGGING TRACK GYM STUDIO 2 BIG SWIMMING POOL
PUBLIC PARK & ATRIUM LIFESTYLE PLAZA



PROGRESS COLLINS BOULEVARD

As of Mar 31, 2025

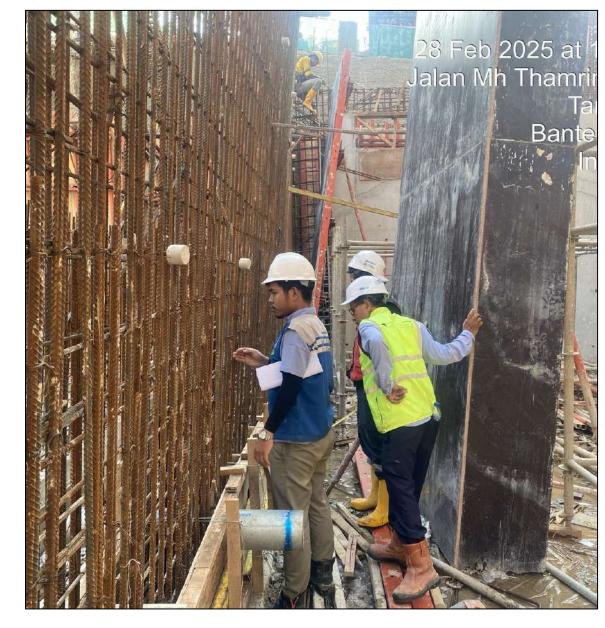
1 HYDE RESIDENCE (TOWER I)



BUILDING STRUCTURE REINFORCEMENT OF THE SCOTT (TOWER II)

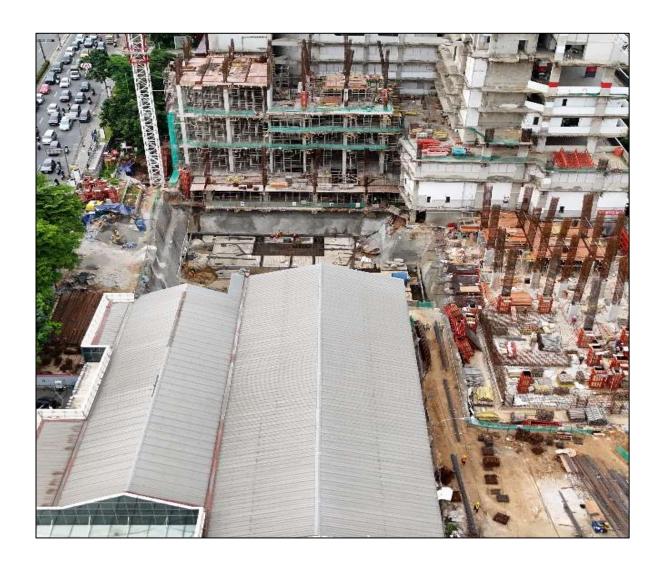


INSTALLATION OF EXCAVATION SLOPE REINFORCEMENT (TOWER II)



PROGRESS COLLINS BOULEVARD





The construction of **Collins Tower II (The Scott)** is progressing steadily, reaching a significant milestone as it now stands at the 6th floor. This development marks a key phase in the project, demonstrating the commitment to timely completion and high-quality standards. Located in a prime area, **Collins Tower II (The Scott)** is designed to be a modern, multi-functional building that will cater to residential and commercial needs. With a strong foundation and efficient construction management, the project is moving forward as planned, ensuring safety and precision in every phase.











PROGRESS MARC'S BOULEVARD

As of Mar 31, 2025

- **CONSTRUCTION MAIN GATE GLENN THE HIVE (LANDED HOUSE)**
- **TOPPING OFF GLENN THE HIVE** (LANDED HOUSE)

- **CONSTRUCTION OF SHOPHOUSES**





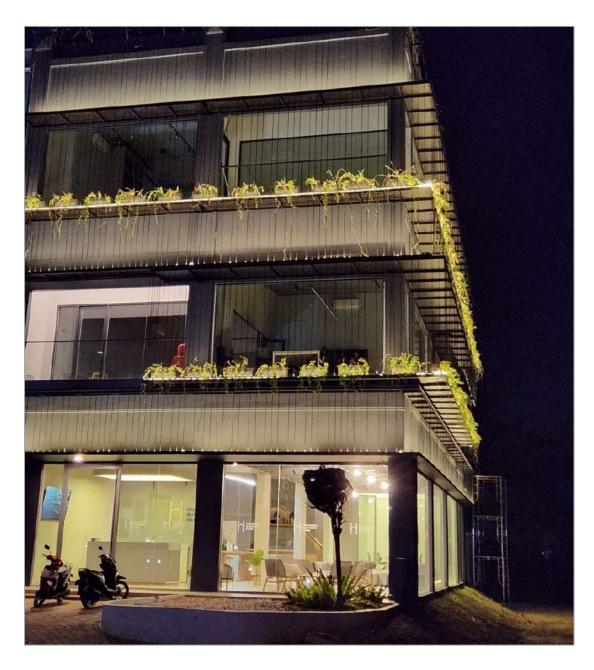
HOLDWELL BUSINESS PARK

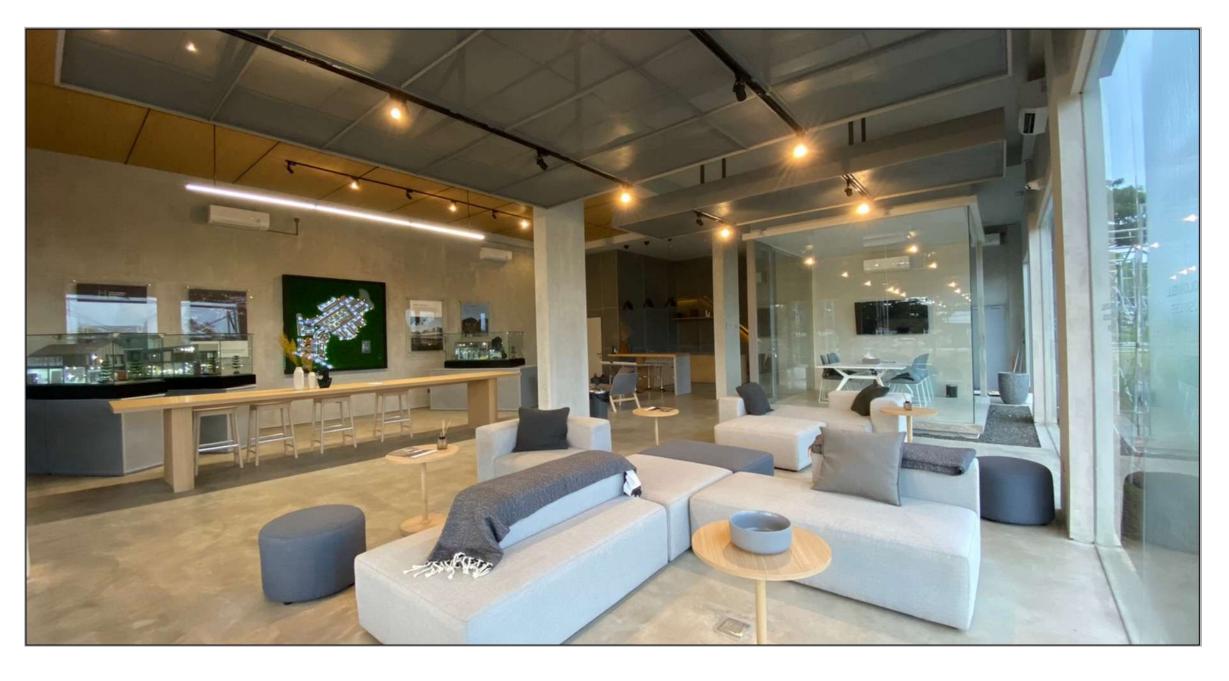




CURRENT SITUATION IN HOLDWELL BUSINESS PARK

HOLDWELL BUSINESS LOUNGE





PROGRESS HOLDWELL BUSINESS PARK

As of Mar 31, 2025

INFRASTRUCTURE PHASE 1

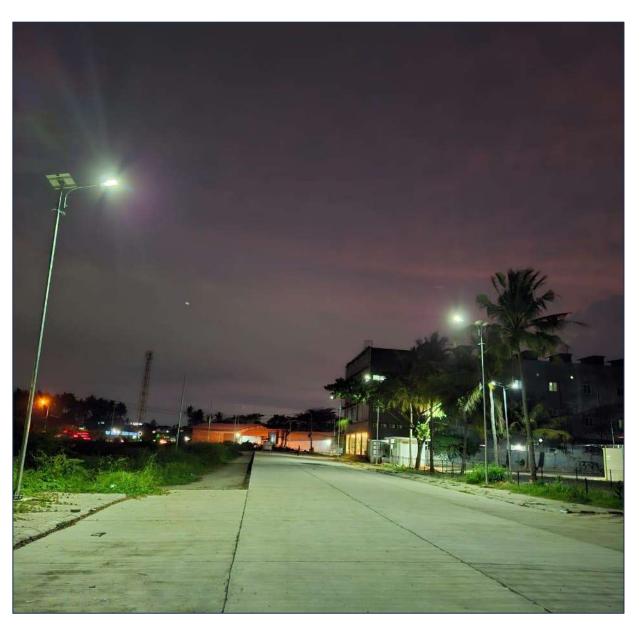


PROGRESS HOLDWELL BUSINESS PARK

As of Mar 31, 2025

2 INSTALLATION OF PUBLIC STREET LIGHTING









Sequoia Hills

A BREATHING CITY



Sequoid Hills A Breathing City

Sequoia Hills is a residential area of landed houses that carries the concept of "A Breathing City" with a beautiful environment equipped with modern city-scale facilities to support the daily lives of Sentul area residents.





MASTERPLAN

- Entrance Gate
- 2 Living Gallery
- **3** Country Club
- 4 Sequoia Falls Food Adventure
- Commercials
- 6 Condovilla
- 7 Botanic Garden
- 8 River Park and Trails
- 9 Forest Park
- 10 Organic Market
- 11 Commercial Mixed-Use
- Wellness Center
- Bicycle Loop
- 14 Landed Houses

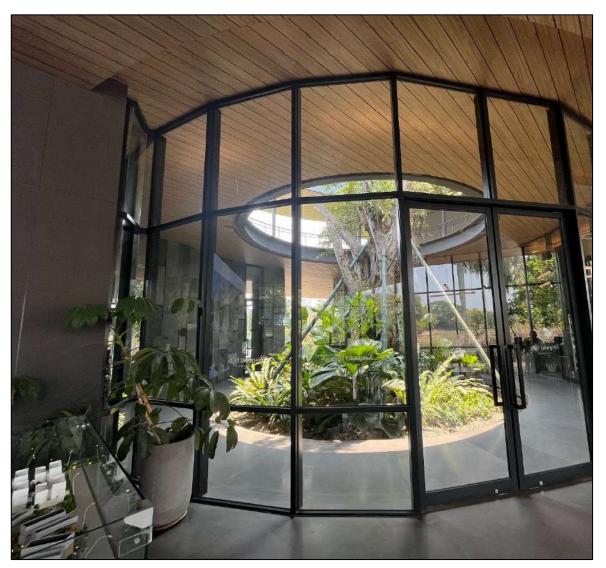
CURRENT SITUATION IN SEQUOIA HILLS

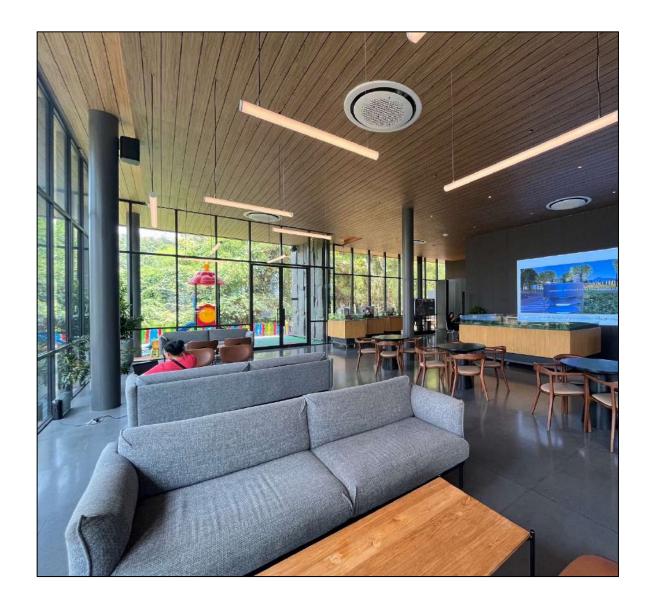
As of Mar 31, 2025







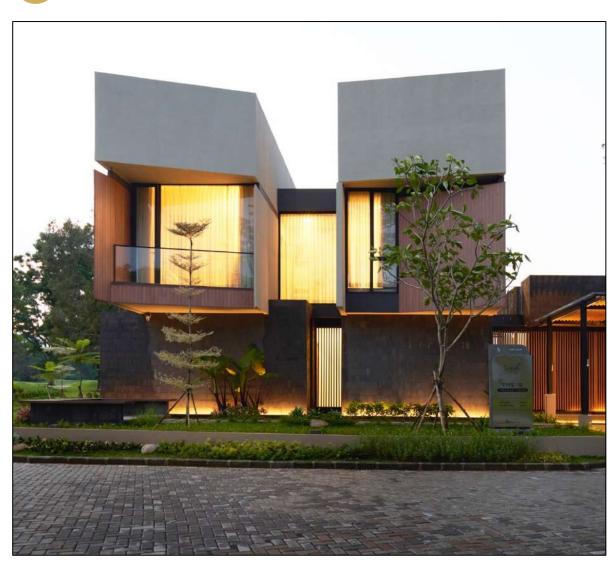




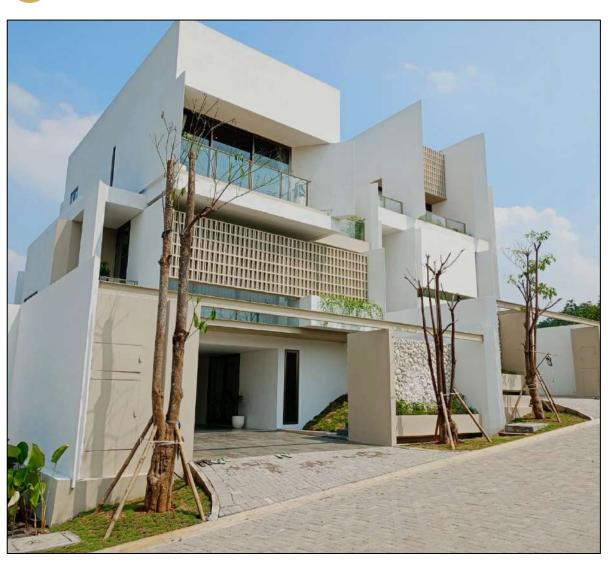
PROGRESS SEQUOIA HILLS

As of Mar 31, 2025

1 SHOWHOUSE EARTHVILLE (CLUSTER II)



2 SHOWHOUSE MONO (CLUSTER III)



3 CONSTRUCTION SHOWHOUSE CLUSTER IV



PROGRESS SEQUOIA HILLS

As of Mar 31, 2025

MASS PRODUCTION THE LEROY (CLUSTER I)



BRIDGE 2



6 ROW 30





PHASED HANDOVER THE LEROY





Cluster I of **The Leroy**, a prestigious residential development by Triniti Land, has successfully commenced its phased handover process. This milestone marks a significant step forward for homeowners who have been eagerly anticipating the completion of their new homes. **The Leroy**, known for its modern design, luxurious amenities, and strategic location, has set a high standard in the real estate market. The phased handover ensures a smooth and organized transition for residents, allowing them to settle into their new environment with ease.





7 COLLECTION OF WONDERS TANAMORI COLLECTION OF WONDERS **Area:** 246 Ha **Concept:** Premium Tourist Destination City (Luxury Villas, Retail and Commercial Complex, Theme Park and Entertainment Center, Ready to Build Land) Project Value: Rp 10 Trillion Facilities: Marina Living, Theme Parks, Crowd & Commercial Center, Edu City, Public Facilities, Wellness Center Magnificent **World Class** Sustainable Center of Supportive **Super Premium** Potential Hyper Growth Facilities & Destination Tourism View People & International Development Culture Infrastructure Events Region



CURRENT SITUATION IN TANAMORI

INFRASTRUCTURE CONSTRUCTION

Construction of major roads, underground power facilities, and fiber optic cables has been completed throughout TanaMori





2 GOLO MORI CONVENTION CENTER (GMCC) by ITDC

Golo Mori Convention Center (GMCC) is a 5-star luxury MICE center enveloped in the charm and charisma of West Manggarai culture.





BEACH CLUB

A place to enjoy a relaxing sunset by the bay.





JETTY

Creating new access from TanaMori to Rinca Island, the largest island in Komodo National Park as well as water activities.







FUTURE DEVELOPMENT

AWANTARA

Awantara (20Ha) will be the center of activity in TanaMori and Labuan Bajo consisting of Tourist Information Center, FnB and Retail Outlets, Recreation Park, Branded Villa, Glamping, and Hotel & Resort.





2 UFZ with revealium wellness hub

The UFZ Training Camp is a cutting-edge facility that will be the center for the world's fighters to hone their skills in the best of combat sports.





S NOURISH

Nourish Villa nestled amidst verdant hills represents a harmonious blend of contemporary design and the stunning natural beauty of the TanaMori landscape.

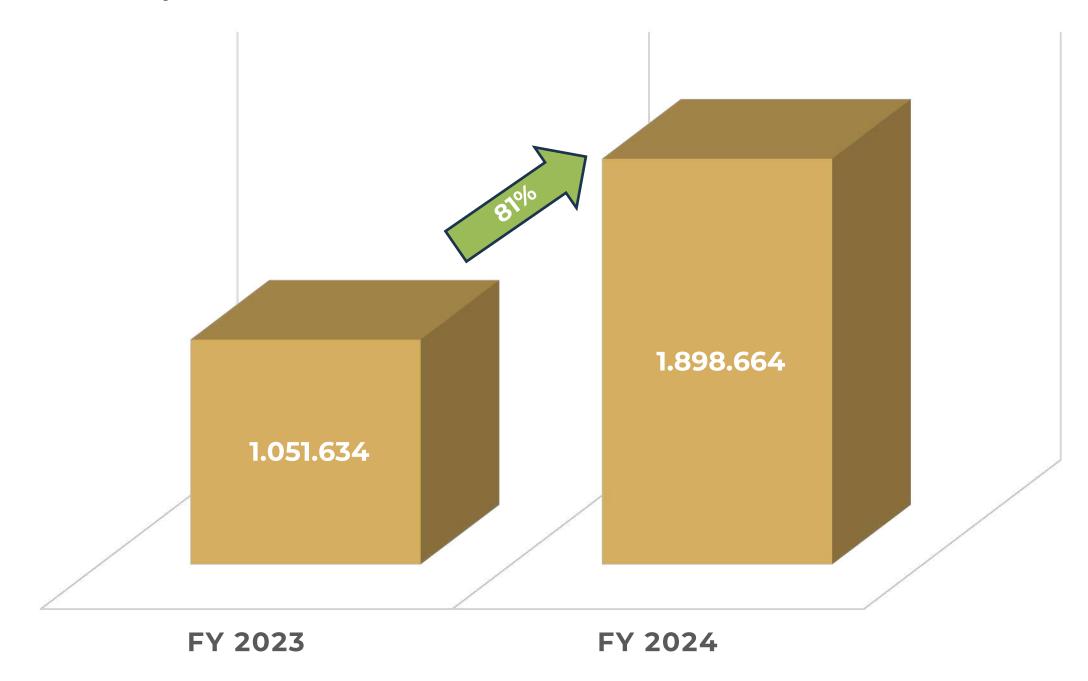






MARKETING REVENUE

In Millions Rupiah



In FY24, Triniti Land achieved IDR 1.89 trillion in Marketing Revenue, marking a 81% YoY growth from IDR 1.05 trillion in FY23. Triniti Land has set an ambitious goal of IDR1.5 trillion in total Marketing Revenue for 2024, and by the end of the year, the company has exceeded the target by 127%.

The primary driver behind this significant growth is the success of **Sequoia Hills**, a prestigious landed housing project located in Sentul, Bogor. Currently under construction, Sequoia Hills has captured the attention of both investors and homebuyers alike, with its three premium residential offerings—**The Leroy, Earthville, and Mono**— demonstrating strong sales performance. The project has contributed a substantial IDR 801.3 billion, accounting for **42%** of Triniti Land's total Marketing Revenue, cementing its role as a key contributor to the Company's impressive growth.

The second major contributor to this achievement **is Collins Boulevard**, a luxury apartment complex located in Tangerang. Comprising two towers—**Hyde and The Scott**—this project generated a notable IDR 595.5 billion in Marketing Revenue, contributing **31%** to the company's overall performance.

The remaining 27% of Marketing Revenue came from a mix of Triniti Land's other key developments. This diverse portfolio has played a critical role in supporting Triniti Land's sustained growth and solidifying its position as a leading property developer in Indonesia.



FINANCIAL PERFORMANCE

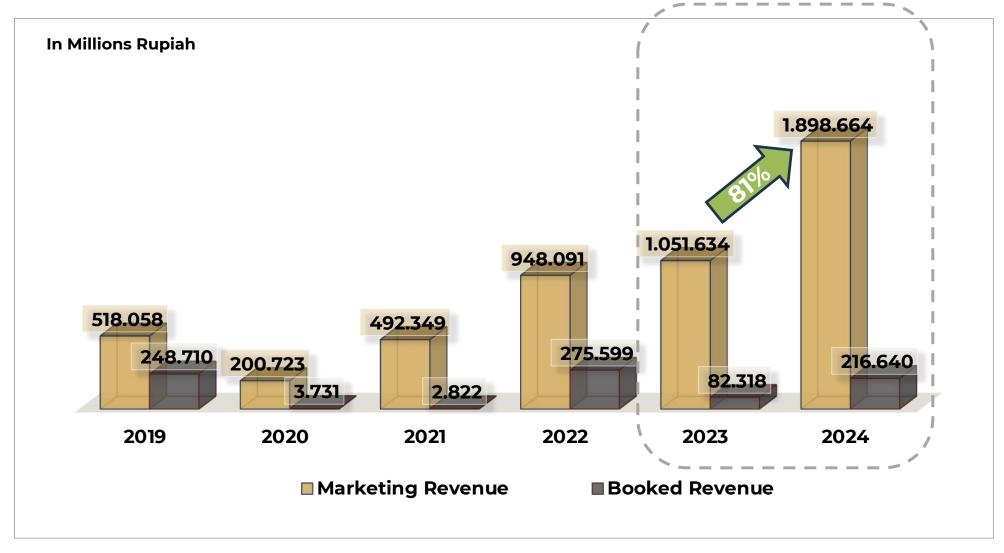
PROFIT AND LOSS (in millions rupiah)	2019	2020	2021	2022	2023	2024
Sales and Revenues	248.709	3.730	2.821	275.599	82.317	216.641
Cost of Sales and Direct Cost	(170.086)	(640)	(1.779)	(143.032)	(48.597)	(168.489)
Gross Profits	78.623	3.090	1.042	132.567	33.720	54.152
Operating Profit	13.183	(43.635)	(61.232)	44.797	(134.947)	(164.896)
Net Profit (Loss) For The Year	37.491	4.212	(50.322)	28.044	I (146.450)	(200.618)
Total Comprehensive Income (Loss) Attributable to Owners of the Parent	26.480	14.164	(30.843)	690.340	(91.337)	(131.319)
BALANCE SHEET (in millions rupiah)	2019	2020	2021	2022	2023	2024
Assets					i	
Current Assets	1.010.104	612.974	991.315	1.149.653	₁ 1.421.718	1.408.462
Non-Current Assets	809.657	859.190	880.554	927.324	 790.821	814.422
Total Assets	1.819.761	1.472.164	1.871.869	2.076.977	l 2.212.539	2.222.884
Liabilities and Equity						
Current Liabilities	801.097	357.508	851.307	1.106.941	1.162.360	1.366.610
Non-Current Liabilities	489.967	408.005	363.527	327.966	427.413	437.493
Total Liabilities	1.291.064	765.513	1.214.834	1.434.907	1.589.773	1.804.103
Equity	528.696	706.651	657.033	642.070	622.765	418.781
Total Liabilities and Equity	1.819.760	1.472.164	1.871.867	2.076.977	l 2.212.538	2.222.884
DATIO	2010	0000	2021	2022		2027
RATIO	2019	2020	2021	2022	2023	2024
Current Ratio (x)	1.26	1.98	1.16	1.04	1.22	1.03
Total Liabilities to Total Equity (x)	2.44	1.08	1.85	2.23	2.55	4.31
Total Liabilities to Total Assets (x)	0.71	0.52	0.65	0.69	0.72	0.81
Net Profit to Total Assets (%)	2.40%	0.34%	-2.66%	1.40%	-6.66%	-8.88%
Net Profit to Total Equity (%)	8.26%	0.70%	-7.59%	4.53%	-23.67%	-47.16%



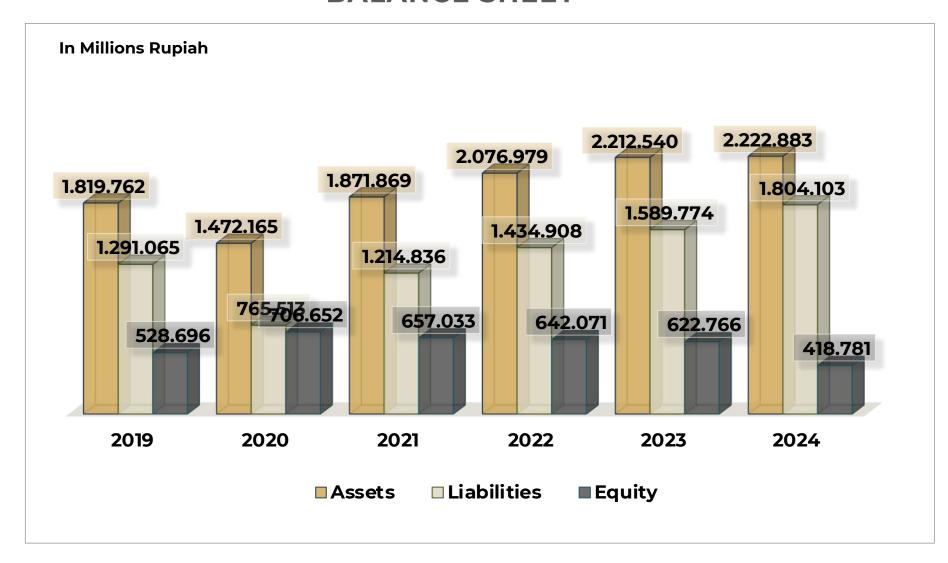
FINANCIAL PERFORMANCE

Since the implementation of PSAK 72 in 2020, Triniti Land has faced major challenges in recording revenue which has a significant impact on the Company's financial performance as it is unable to book sales on ongoing projects prior to handover to customers.

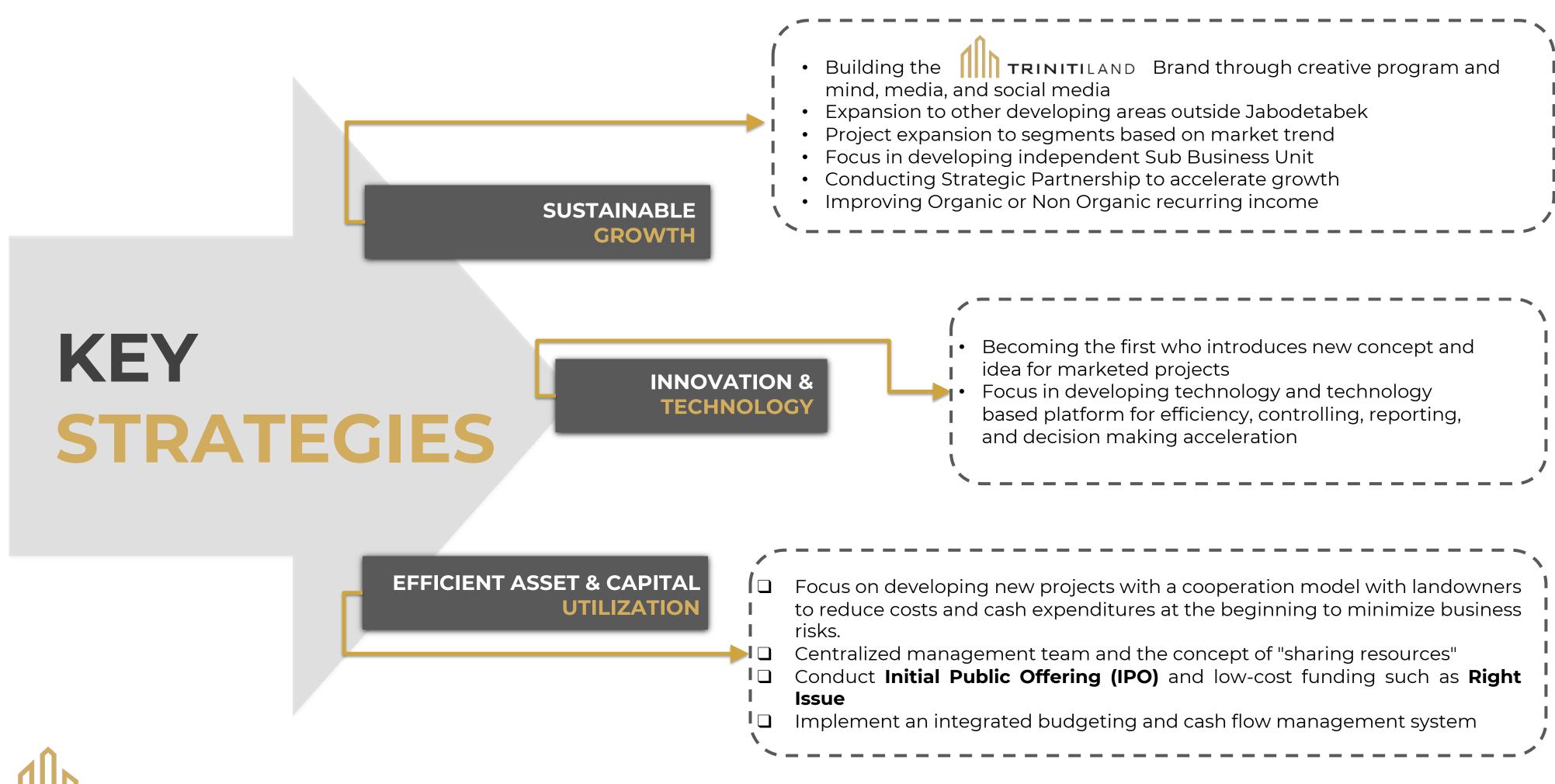
MARKETING REVENUE vs BOOKED REVENUE



BALANCE SHEET



In Millions Rupiah	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024
Marketing Revenue	518.058	200.723	492.349	948.091	1.051.634	1.898.664
Booked Revenue	248.710	3.731	2.822	275.599	82.318	216.640
Total Assets	1.819.762	1.472.165	1.871.869	2.076.979	2.212.540	2.222.883
Total Liabilities	1.291.065	765.513	1.214.836	1.434.908	1.589.774	1.804.103
Total Equity	528.696	706.652	657.033	642.071	622.766	418.781





Kantor Pusat: Brooklyn Premium Office

Jl. Sutera Boulevard Kav 22-26 Alam Sutera

Tangerang Selatan Indonesia 15320

Telp: 021 80821403/02180821333

<u>corsec.trin@trintiland.com</u>

DISCLAIMER:

These presentation materials have been prepared by Triniti Land, solely for the use at this presentation.

You must keep the contents of this presentation strictly con dential. This presentation material is highly con dential, is being presented solely for your Information and may not be copied, reproduced or redistributed to any other person in any manner.

No representations or warranties, express or implied, are made as to, and no reliance should be placed on, the accuracy, fairness or completeness of the information. Neither the company nor the Advisors nor any of their o liates, advisers or representatives

accepts any responsibility whatsoever for any loss or damage arising from any information presentation and is subject to change without notice and its accuracy is not guaranteed. Neither the Advisors nor any of their a liates, advisers or representatives accepts any responsibility whatsoever for any loss or damage arising from any information presented or contained in this presentation is current as of the date here of or the date indicated herein with respect to such information and is subject to change without notice and its accuracy is not guaranteed. Neither the Advisors nor any of their a liates, advisers or representatives make any undertaking to update any such information subsequent to the dote hereof. This presentation should not be construed as legal, tax, investment or other advice.

This presentation does not constitute an o er or Invitation to purchase or subscribe for any securities and neither any part of this presentation nor any information or statement contained therein shall form the basis of or be relied upon in